

#### DAIRY MARKET NEWS AT A GLANCE

## CME GROUP CASH MARKETS (9/3)

**BUTTER:** Grade AA closed at \$1.7975. The weekly average for Grade AA is \$ 1.7675 (+0.0665).

**CHEESE:** Barrels closed at 1.3925 and 40# blocks at 1.7350. The weekly average for barrels is 1.3825 (-0.0835) and blocks, 1.7170 (-0.0350).

**NONFAT DRY MILK:** Grade A closed at \$1.3400. The weekly average for Grade A is \$1.3240 (+0.0485).

**DRY WHEY:** Extra grade dry whey closed at \$0.4850. The weekly average for dry whey is \$0.4900 (-0.0220).

**CHEESE HIGHLIGHTS:** Seasonal milk availability declines are being reported across the country. In spite of the three-day weekend ahead, spot prices in the Midwest are still solely reported at overages, from \$.25 to \$1.00 over Class. Last year, with a drastic virtual learning curveball thrown at the industry, prices were still at \$5 under Class during week 35, with myriads of fewer milk loads moving into bottling for schools. Contacts view this year, at least so far, as a more traditional/comparable year than 2020, generally. National cheese demand ranges from steady to busy. Western producers say cheese loads are available. Midwestern cheesemakers report tighter pizza cheese/mozzarella supplies. Production has been active, but lighter milk and staffing shortages have deterred full-strength production schedules. Cheese markets lack stability. Contacts say as long as the block price remains so far above the barrel price, markets will remain in limbo.

**BUTTER HIGHLIGHTS:** Cream availability has begun to shift lower week-over-week. Some butter producers report micro-fixing/ churning are meeting current needs. Logistically, plant staffing shortages are putting a pinch on overall production nationwide. Retail sales have yet to pick up, but food service sales are viewed as healthy despite Delta variant concerns. Butter market participants view current market tones with more bullishness than not. Bulk butter overages range from **.01** to **.08** cents above market this week. **FLUID MILK:** Off the farm milk production in much of the United States is following distinctive seasonal declines. Hurricane Ida could potentially impact milk output in the Mid-Atlantic and Northeast with expectations of the storm hitting there this week. Mechanical issues prevented milk intakes for one Idaho plant, giving way to the sale of spot milk at Class III pricing this week. Meanwhile, cheese producers in the Central region do not expect the upcoming three-day holiday weekend to create a glut in milk availability. Milk suppliers continue to report a lack in drivers. Cream markets are feeling the impact of school re-opening as milk divert to bottling. Spot trading is fairly quiet this week as offers lessen. Ice cream season is winding down and available supplies are flowing to other cream-based manufacturers. Cream multiples for all Classes are **1.31-1.40** in the East; **1.25-1.38** in the Midwest; and **1.14-1.27** in the West.

DRY PRODUCTS: Low/medium nonfat dry milk (NDM) prices soared higher, with active interest south of the border and in Asian markets. Similarly, high heat NDM prices are supported by tight/firm markets. Interest is growing seasonally. Dry buttermilk prices are steady to higher in the West, but largely higher in the rest of the country. Production is expected to spike over the extended holiday weekend. Dry whole milk prices moved higher on slow trading activity. Supplies are moderate. Dry whey indicators point to weakness in the markets, as prices shifted somewhat lower. Delays in trucking are causing inventory build at a few plants. Production has remained generally steady. The price for whey protein concentrate 34% is steady to higher. Buyer interest is limited mixed. Processors are opting to make WPC 80%, WPI or other higher whey protein concentrations in lieu of WPC 34%. Some lactose prices moved lower due to some quick ship loads, but other lactose prices are steady. Spot market demand is lackluster. Supplies are growing. Rennet casein prices dipped this week in a quiet market.

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| Fluid Milk and Cream<br>Nonfat Dry Milk/Dry Buttermilk/Dry Whole Milk | 4August DMN Monthly Averages9Dairy Market News Contacts5July Agricultural Price Highlights12  |    |  |  |  |  |  |
| DAIRY MARKET NEWS PRICE SUMMARY FOR AUGUST 30 - SEPTEMBER 3, 2021     |   |    |  |  |  |  |  |

| PRICES (\$/LB) & CHANGES FROM PREVIOUS PUBLISHED PRICES |        |        |        |        |              |        |         |         |         |        |              |        |         |         |        |        |
|---|--------|--------|--------|--------|--------------|--------|---------|---------|---------|--------|--------------|--------|---------|---------|--------|--------|
| Commodity   | Ra     | nge    | Mo     | stly   | Commodity    |        | Ra      | nge     | Mo      | stly   | Commodity    |        | Ra      | nge     | Mo     | stly   |
| NDM   |        |        |        |        | BUTTERMILK   |        |         |         |         |        | LACTOSE      |        |         |         |        |        |
| Central Low/Med. Heat                                   | 1.2550 | 1.3500 | 1.2800 | 1.3100 | Central/East |        | 1.2150  | 1.3000  |         |        | Central/West |        | 0.3400  | 0.5600  | 0.4000 | 0.5000 |
| Change  | 0.0550 | 0.0600 | 0.0550 | 0.0450 |              | Change | 0.0150  | 0.0225  |         |        |              | Change | -0.0200 | N.C.    | N.C.   | N.C.   |
| Central High Heat                                       | 1.3900 | 1.5500 |        |        | West         |        | 1.2000  | 1.2800  | 1.2100  | 1.2450 | WPC 34%      |        |         |         |        |        |
| Change  | 0.0425 | 0.1500 |        |        |              | Change | N.C.    | 0.0100  | N.C.    | N.C.   | Central/West |        | 1.0200  | 1.3300  | 1.0800 | 1.2250 |
| West Low/Med. Heat                                      | 1.2250 | 1.3675 | 1.2600 | 1.2900 | WHEY         |        |         |         |         |        |              | Change | N.C.    | N.C.    | N.C.   | 0.0100 |
| Change  | 0.0250 | 0.0600 | 0.0250 | 0.0250 | Central      |        | 0.4400  | 0.5500  | 0.4700  | 0.5200 | CASEIN       |        |         |         |        |        |
| West High Heat  | 1.3600 | 1.5025 |        |        |              | Change | N.C.    | N.C.    | -0.0050 | N.C.   | Rennet       |        | 4.6000  | 4.8500  |        |        |
| Change  | 0.0175 | 0.0600 |        |        | West         |        | 0.4625  | 0.6150  | 0.5250  | 0.5800 |              | Change | -0.1400 | -0.1000 |        |        |
| DRY WHOLE MILK  |        |        |        |        |              | Change | -0.0125 | -0.0075 | N.C.    | N.C.   | Acid         |        | 4.7000  | 4.9000  |        |        |
| National  | 1.8200 | 1.8500 |        |        | Northeast    |        | 0.5000  | 0.5850  |         |        |              | Change | 0.1000  | -0.0500 |        |        |
| Change  | 0.0200 | N.C.   |        |        |              | Change | -0.0200 | -0.0075 |         |        | ANIMAL FEE   | D WHEY |         |         |        |        |
|   |        |        |        |        |              |        |         |         |         |        | Central      |        | 0.3800  | 0.4400  |        |        |

#### DAIRY MARKET NEWS PRICE SUMMARY FOR AUGUST 23 - SEPTEMBER 3, 2021 PRICES (\$/MT) & CHANGES FROM PREVIOUS PUBLISHED PRICES

| Commodity  |        | Range Commodity Range |      |            |          | Commodity Range |      | Commodity    | Commodity |      | nge  |
|------------|--------|-----------------------|------|------------|----------|-----------------|------|--------------|-----------|------|------|
| SMP        |        |                       |      | WHOLE MIL  | K POWDER |                 |      | BUTTER       |           |      |      |
| W. Europe  |        | 2900                  | 3100 | W. Europe  |          | 3625            | 3950 | W. Europe    |           | 4625 | 4850 |
|            | Change | 50                    | 75   |            | Change   | 25              | 125  | (            | Change    | 125  | N.C. |
| Oceania    |        | 3000                  | 3125 | Oceania    |          | 3500            | 3725 | Oceania      |           | 4600 | 4850 |
|            | Change | N.C.                  | -25  |            | Change   | -25             | N.C. | (            | Change    | N.C. | N.C. |
| S. America |        | 2800                  | 3050 | S. America |          | 3275            | 3575 | BUTTEROIL    |           |      |      |
|            | Change | N.C.                  | 25   |            | Change   | N.C.            | N.C. | W. Europe    |           | 5800 | 5925 |
| WHEY       |        |                       |      |            |          |                 |      | (            | Change    | 1000 | -25  |
| W. Europe  |        | 1100                  | 1325 |            |          |                 |      | CHEDDAR CHEH | ESE       |      |      |
|            | Change | 25                    | 25   |            |          |                 |      | Oceania      |           | 4025 | 4300 |
|            |        |                       |      |            |          |                 |      | (            | Change    | N.C. | N.C. |

#### **CONTINUED FROM PAGE 1**

**INTERNATIONAL DAIRY MARKET NEWS: WESTERN** EUROPEAN OVERVIEW: Milk deliveries across Europe continue to 116. Compared with July 2020, the index was up 7.6 points (7.0 pertheir seasonal decline. Besides the natural wind down of the milk season, industry contacts say that high feed costs are placing financial pressures on farmers. In the first half of the year, dairy farmers have culled The following are the August 2021 class prices under the Federal milk cows at a higher rate than in 2020. In addition, contacts suggest farmers are retiring without the next generation taking over the farm.

Europe are slowing seasonally. Industry sources suggest that although for August 2021 is \$1.8508 per pound. Thus, the Class II butterfat price less milk is making its way to processors, dairy product manufacturing is \$1.8578 per pound. The protein and other solids prices for August is well balanced with demand. Eastern European cheese sales are stable. 2021 are \$2,4582 and \$0.3735 per pound, respectively. These compo-

the new milk production season, Australian dairy farmers are still opti- gust 2021 Class IV skim milk price is \$9.78, which is derived from the mistic for a strong year. So far, milk volumes are meeting expectations. nonfat solids price of \$1.0872 per pound. The product price averages for Much of Australia started the 2021-2022 milk production season with August 2021 are: butter \$1.6998, nonfat dry milk \$1.2660, cheese adequate rainfall and good pasture conditions. In addition, meteorologists are forecasting above average rainfall and warm temperatures for the next few months. Dairy farmers have plenty of forages on hand and feed costs have been under control. Like much of the world, shipping delays and port congestion have hampered some dairy export opportunities. Some shipping companies are omitting the ports of Brisbane, Sydney and Melbourne from their shipping schedules due to port congestion and the need for schedule recovery. The news is unsettling as Oceania begins peak milk and dairy production seasons.

NEW ZEALAND: The emerging New Zealand milk production season is starting off strong. Much of the calving is wrapping up on the North Island, and the South Island is only a few weeks behind. Preliminary milk volumes are on target. Pasture growth rates are at normal levels, aided by plentiful rains through the winter months. Weather forecasts predict a drier and warmer spring. Dairy farmers expect this will aid in good pasture growth, assuming that adequate soil moisture can be maintained. Parts of New Zealand remain under a level 4 lockdown due to Delta variant COVID-19 cases. The Auckland and Northland regions of the country will remain under the heaviest restrictions as the rest of the country moves to level 3 protocols. As essential workers, dairy farmers and food processing workers may travel between the regions with proper documentation but are required to maintain social distancing and other safety measures. Industry contacts do not expect much disruption to processing or farming operations, but the travel restrictions have made finding skilled workers more difficult, especially if those workers came from international workforces.

NATIONAL RETAIL REPORT (DMN): The most advertised dairy product this week is conventional ice cream in 48 to 64-ounce containers. The weighted average advertised price is \$3.08, up 25 cents from the previous period. Organic ice cream advertisements appeared on the survey, after taking last week off, with a weighted average advertised price is \$8.03. Total conventional dairy advertisements fell by 2 percent, while total organic dairy ads decreased by 40 percent. The number of ads for milk decreased across both conventional and organic categories. Conventional milk ads were down 73 percent, while organic milk ads declined by 55 percent. Conventional half gallon sized milk, the most advertised conventional milk item, had a weighted average price that was 42 cents higher than the previous period, at \$2.24. Organic half gallon milk was, similarly, the most advertised organic milk product this week. This product had a weighted average price of \$4.22, an increase of 43 cents from last week. The organic premium for half gallon milk was \$1.98, in this week's survey.

JULY AGRICULTURAL PRICES HIGHLIGHTS (NASS): The All Milk price received by farmers was \$17.90 in July, down \$2.70 from July 2020. Milk Cows price was \$1,380 in July, up \$70.00 from July 2020. Alfalfa hay price was \$201.00 in July, up \$29.00 from July 2020. Corn price was \$6.12 in July, up \$2.91 from July 2020. Soybean price was \$14.10 in July, up \$5.60 from July 2020. The milk-feed price ratio was 1.55 in July, down 1.17 from July 2020. The index of prices received by farmers for dairy products during the month of July 2021

was down 2.4 to 89.1. Compared to July 2020, the index was down 13.4 points (13.1 percent). The index of prices paid by farmers for commodities and services, interest, taxes, and wage rates in July 2021 was up 0.9 cent).

AUGUST FINAL CLASS PRICES HIGHLIGHTS (FMMO): order pricing system and changes from the previous month: Class II: \$16.51 (\$-0.32), Class III: \$15.95 (\$-0.54), and Class IV: \$15.92 (\$-EASTERN EUROPEAN OVERVIEW: Milk deliveries in Eastern 0.08). Under the Federal milk order pricing system, the butterfat price OCEANIA OVERVIEW: AUSTRALIA: At several months into nent prices set the Class III skim milk price at \$9.82 per cwt. The Au-\$1.5680, and dry whey \$0.5617.

| DAIRY MARKET NEWS, AUGUST 30 - SEPTEMBER 3, 2021 -2- VOLUME 88, REPORT 35 |                       |                       |                       |                       |                       |          |                  |          |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------|------------------|----------|-----------------------|
| COMMODITY   | MONDAY<br>AUG 30      | TUESDAY<br>AUG 31     | WEDNESDAY<br>SEP 1    | THURSDAY<br>SEP 2     | FRIDAY<br>SEP 3       | ::       | WEEKLY<br>CHANGE | ::       | WEEKLY<br>AVERAGE     |
| CHEESE  |                       |                       |                       |                       |                       |          |                  |          |                       |
| BARRELS   | \$1.3650<br>(-0.0375) | \$1.3800<br>(+0.0150) | \$1.3800<br>(N.C.)    | \$1.3950<br>(+0.0150) | \$1.3925<br>(-0.0025) | ::<br>:: | (-0.0100)        | ::<br>:: | \$1.3825<br>(-0.0835) |
| 40 POUND BLOCKS   | \$1.7100<br>(-0.0400) | \$1.7100<br>(N.C.)    | \$1.7100<br>(N.C.)    | \$1.7200<br>(+0.0100) | \$1.7350<br>(+0.0150) | ::       | (-0.0150)        | ::<br>:: | \$1.7170<br>(-0.0350) |
| NONFAT DRY MILK   |                       |                       |                       |                       |                       |          |                  |          |                       |
| GRADE A   | \$1.3025<br>(+0.0100) | \$1.3200<br>(+0.0175) | \$1.3325<br>(+0.0125) | \$1.3250<br>(-0.0075) | \$1.3400<br>(+0.0150) | ::       | (+0.0475)        | ::<br>:: | \$1.3240<br>(+0.0485) |
| BUTTER  |                       |                       |                       |                       |                       |          |                  |          |                       |
| GRADE AA  | \$1.7150<br>(+0.0075) | \$1.7650<br>(+0.0500) | \$1.7650<br>(N.C.)    | \$1.7950<br>(+0.0300) | \$1.7975<br>(+0.0025) | ::       | (+0.0900)        | ::       | \$1.7675<br>(+0.0665) |
| DRY WHEY  |                       |                       |                       |                       |                       |          |                  |          |                       |
| EXTRA GRADE   | \$0.4975<br>(-0.0025) | \$0.4975<br>(N.C.)    | \$0.4850<br>(-0.0125) | \$0.4850<br>(N.C.)    | \$0.4850<br>(N.C.)    | ::<br>:: | (-0.0150)        | ::       | \$0.4900<br>(-0.0220) |

Prices shown are in U.S. dollars per lb. in carlot quantities. Carlot unit weights: CHEESE, 40,000-44,000 lbs.; NONFAT DRY MILK, 41,000-45,000 lbs.; BUTTER, 40,000-43,000 lbs.;DRY WHEY, 41,000-45,000 lbs. Weekly Change is the sum of Daily Price Changes. Weekly Average is the simple average of the Daily Cash Close prices for the calendar week. Weekly Average is the difference between current and previous Weekly Average. Computed by Dairy Market News for informational purposes. This data is available on the Internet at WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY

NOTICE: Five days of trading information can be found at www.cmegroup.com/trading/agricultural/spot-call-data.html

# **BUTTER MARKETS**

#### NORTHEAST

Production in the East butter market is unchanged from the previous week. Some manufacturing sources link tighter week-over-week cream availability to ongoing pulls on milk intakes from school openings. Manufacturers' stocks are sufficient as micro-fixing covers their immediate and near-term butter needs. Meanwhile, truck shipping issues continue to complicate matters. Steady to higher multiples support gains in spot butter prices. Bulk butter overages in the East are 4-8 cents above the CME, with various time frames and averages used. Foodservice demand is stronger stemming from quick-service and fast-casual segments return to growth, over 2019, this quarter. Retail butter sales are somewhat sluggish. This week, store ads show the overall average one pound butter price fell, while also tracking lower in Northeast and Southeast retail butter outlets. The undertone conveys a steadily firming market.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter +0.0400 - +0.0800

Bulk Basis Pricing - 80% Butterfat \$/LB:

#### CENTRAL

Butter production remains busy, in spite of lighter seasonal cream supplies. Butter plant managers' reports of staffing shortages are growing. Plant managers report schedules would be more routine if it were not for thinly stretched workforces. Cream multiples are a little steeper week to week, and some producers are bidding for 4th quarter cream supplies. Butter sales remain somewhat steady. Retail sales have yet to lift, but fall demand upticks are expected near-term. Early on in the week, butter market tones are bullish.

Prices for: Central U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0100 - +0.0500

Cream availability continues to taper in the West. Contacts note staffing issues and delivery delays are interrupting production at some plants; cream would be tighter if facilities were able to operate full steam ahead. Other contacts, however, report unhindered churning schedules and receipt of steady cream supplies to maintain typical seasonal butter production. Inventories are available for spot and contract sales. Retail sales are stable, and contacts say some grocers are increasing orders heading into fall and the holiday season. Despite lingering concerns about the Delta variant, food service demand is steady to growing, with the restaurant sector reported to be particularly busy. Bulk overages range from 2.5 to 7.5 cents over the CME market butter price.

WEST

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter

Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0250 - +0.0750

Secondary Sourced Information:

#### EXPORT ASSISTANCE

This week, a cooperative export assistance program accepted requests for export assistance to sell 610,000 pounds (277 metric tons) of butter. So far this year, the program has assisted member cooperatives who have contracts to sell 12.7 million pounds of butter (82% milkfat) and 5.1 million pounds of AMF in export markets. When combined with other dairy products, the program has assisted members with sales of 945.1 million pounds of milk on a milkfat basis.

#### **CHEESE MARKETS**

#### NORTHEAST

Cheese markets are holding a stable undertone. In the Northeast, cheese operations are working through a steady to lower milk supply. Milk production is seasonally dropping off farms, and Class I demands continue to grow in the region. Cheddar, mozzarella and provolone cheese makers are operating on steady to lower production schedules. Cheese inventory levels remain mostly balanced. Market participants relay cheese inventories are in-line with current demands. Cheese sales in the foodservice sector continue to display stronger numbers. Retail cheese sales are stable.

#### WHOLESALE SELLING PRICES: DELIVERED DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

| Cheddar 40 pound Block          | 2.2050-2.4925 |
|---------------------------------|---------------|
| Muenster                        | 2.1925-2.5425 |
| Process American 5 pound Sliced | 1.5700-2.0500 |
| Swiss 10-14 pound Cuts          | 3.5850-5.9075 |

#### MIDWEST

Midwestern cheesemakers are reporting similar tones to last week. Production schedules are busy, but staffing shortages are adding stress to a growing number of producers. Spot milk prices, at report time, are similar to last week's despite the upcoming holiday weekend. Regional cheese sales are healthy. Pizza cheese producers continue to turn down orders. They relay mozzarella inventories are tightening. Curd and barrel sales are steady week to week. Despite CME market price fluctuations, regional cheese market movements are more bullish than bearish.

#### WISCONSIN WHOLESALE SELLING PRICES: DELIVERED DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

| Blue 5 pounds                 | 2.3900-3.4575 |
|-------------------------------|---------------|
| Brick 5 pounds                | 2.1200-2.5450 |
| Cheddar 40 pound Block        | 1.8425-2.2425 |
| Monterey Jack 10 pounds       | 2.0950-2.3000 |
| Mozzarella 5-6 pounds         | 1.9200-2.8650 |
| Muenster 5 pounds             | 2.1200-2.5450 |
| Process American 5 pound Loaf | 1.5550-1.9150 |
| Swiss 6-9 pound Cuts          | 3.1000-3.2175 |

#### WEST

Demand for cheese is holding steady across both retail and food service markets this week. Stakeholders are concerned with how the current surge of COVID-19 cases may affect demand for cheese, particularly with food service. Contacts report strong demand for cheese from international purchasers. However, ongoing port congestion is causing delays to loads intended for export. Domestic loads are also facing delays due to a shortage of truck drivers and limited available shipping supplies. Market prices have lowered in the past week. Inventories of both barrels and blocks are available for spot purchasing. Cheese production is mixed. Milk supplies are available, despite a seasonal decline in production. Some plant managers are, reportedly, running reduced schedules due to a labor shortage in the region.

#### WHOLESALE SELLING PRICES: DELIVERED DOLLARS PER POUND(MIXED LOTS (1000-5000 POUNDS))

| Cheddar 10 pound Cuts         | 2.0800-2.2800 |
|-------------------------------|---------------|
| Cheddar 40 pound Block        | 1.8325-2.3225 |
| Monterey Jack 10 pounds       | 2.0675-2.3425 |
| Process American 5 pound Loaf | 1.5725-1.8275 |
| Swiss 6-9 pound Cuts          | 3.3925-3.8225 |

#### FOREIGN TYPE

European cheese demand has picked up as summer holidays come to a close and schools reopen. Prices are relatively stable, but some contacts anticipate an upwards movement of prices due to increased buyer activity and seasonal milk declines. Manufacturers are reporting that cheese holdings have a younger age structure, and that stock volumes have become tighter over the last few weeks. Cheese supplies are available to meet contract demand, but extra loads can be more difficult to obtain. Container scarcity is still hindering export fulfillment and delays in shipments are common.

| WHOLESALE SELLING PRICES: FOB DISTRIBUTORS DOCK    |
|--|
| DOLLARS PER POUND (1000 - 5000 POUNDS, MIXED LOTS) |

| VARIETY                  | : | NEW YORK<br>IMPORTED | : | DOMESTIC       |
|--------------------------|---|----------------------|---|----------------|
| Blue                     | : | 2.6400-5.2300        | ÷ | 2.2125-3.7000* |
| Gorgonzola               | : | 3.6900-5.7400        | : | 2.7200-3.4375* |
| Parmesan                 | : | -0-                  | : | 3.6000-5.6900* |
| Romano                   | : | -0-                  | : | 3.4025-5.5575* |
| Sardo Romano (Argentina) | : | 2.8500-4.7800        | : | -0-            |
| Reggianito (Argentina)   | : | 3.2900-4.7800        | : | -0-            |
| Jarlsberg                | : | -0-                  | : | -0-            |
| Swiss                    | : | -0-                  | : | 3.6200-3.9450  |
| Swiss (Finland)          | : | 2.6700-2.9300        | : | -0-            |

\* = Price change.

#### COLD STORAGE

#### WEEKLY COLD STORAGE HOLDINGS - SELECTED STORAGE CENTERS IN THOUSAND POUNDS - INCLUDING GOVERNMENT STOCKS

|            | : | <b>BUTTER</b> |   | CHEESE |
|------------|---|---------------|---|--------|
| 08/30/2021 | : | 68482         | : | 85029  |
| 08/01/2021 | : | 74093         | : | 86010  |
| CHANGE     | : | -5611         | : | -981   |
| % CHANGE   | : | -8            | : | -1     |

#### Secondary Sourced Information:

This week, a cooperative export assistance program accepted requests for export assistance on contracts to sell 408,000 pounds (185 metric tons) of American-type cheese and 77,000 pounds (35 metric tons) of cream cheese. So far this year, the program has assisted member cooperatives who have contracts to sell 34.1 million pounds of American-type cheeses and 9.1 million pounds of cream cheese in export markets. When combined with butter, AMF, cream cheese and whole milk powder, the program has assisted members with sales of 945.1 million pounds of milk on a milkfat basis.

#### EAST

In the Northeast, milk production is seasonally dropping off farms. Class I sales continue to increase. Bottlers are refilling schools' milk pipelines back up for the start to the school year. Class III sales are stable for the near term. Mid-Atlantic milk output is dropping. Class I sales are up. Milk markets are fairly tight at this time. Hurricane Ida is anticipated to reach the Mid-Atlantic and Northeast this week. There are reports of potential torrential rainfall and power outages. Contacts report South and Southeastern states' damages/recovery from Hurricane Ida is extremely early to predict. For additional information, access this site: https://www.farmers.gov/protectionrecovery/disaster-tool#step-1. Southeast milk production has dropped. Milk managers report available milk supplies are fairly tight in some areas. Class I sales are strong, as many operations are adding extra loads onto their regular milk orders. There are no available milk loads for manufacturing. USDA offers a disaster tool for farmers and ranchers. Milk production in Florida is slightly lower. Class I sales continue to be strong. Cream markets are displaying a firming undertone. Suppliers are beginning to offer cream at increasing prices. A few butter operations are working through internal cream volumes. Condensed skim supplies are slightly tightening in the region. Condensed skim markets are stable for the near term.

| Northeastern U.S., F.O.B. Condensed Skim<br>Price Range - Class II; \$/LB Solids: | 0.90 - 1.15      |
|---|------------------|
| Price Range - Class III; \$/LB Solids:  | 0.85 - 1.10      |
| Northeastern U.S., F.O.B. Cream   |                  |
| Multiples Range - All Classes:  | 1.3100 - 1.4000  |
| Price Range - Class II; \$/LB Butterfat:  | 2.2283 - 2. 3814 |

#### MIDWEST

Farm milk output is dipping week to week, as there has been a clear and notable increase in Class I demand. Contacts say this year has been more comparable to 2019 and prior, as opposed to last year's anomaly due to COVID-19 related school schedules/in-person attendance. Milk suppliers continue to report a dearth in haulers. They say the driver shortage is not expected to remedy itself anytime soon, particularly with COVID-19 resurgences. Cheese producers relay the upcoming three-day weekend is not creating a glut in milk availability. In fact, spot milk prices shifted only slightly lower from last week. Comparably, last year's prices were \$5 under Class to \$1 over Class, while in 2019, prices ranged from \$.50 under to \$1.25 over Class. Cheesemakers say they are utilizing more nonfat dry milk to fortify, as well. Cream availability is similar. Cream trading activity was somewhat quiet. Butter producers are working on securing Q4 contractual requirements. Cream cheese producers are also steadily clearing cream loads. However, last week's higher multiples (around 1.40) were not reported again this week. Although parts of the northern part of the region have received beneficial precipitation, there remains a swath of the Northern Plains in a drought, despite some recent rainfall.

| Price Range - Class III Milk; \$/CWT; Spot Basis: | 0.25 - 1.00 |
|---|-------------|
| Trade Activity: Moderate                          |             |

| Midwestern U.S., F.O.B. Cream            |                 |
|--|-----------------|
| Multiples Range - All Classes:           | 1.2500 - 1.3800 |
| Price Range - Class II; \$/LB Butterfat: | 2.2453 - 2.3474 |
| Multiples Range - Class II:              | 1.3200 - 1.3800 |

#### \_\_\_\_\_

#### WEST

Farm level milk production is declining in California. Contacts report some limited spot load availability. Bottling sales are higher. Demand is steady for Class II and Class III milk. Milk is tighter in Arizona. Output is down month to month. Class I demand is elevated, and handlers have been pulling hard at available milk supplies to keep the school pipeline full and to support grocery store gallon promotions. Milk production in New Mexico has dropped. Class I and II orders are down slightly. Balancing plants are running well and have the capacity to process additional milk, if necessary. Contacts say holdover numbers are manageable. Pacific Northwest milk output is decreasing. Driver shortages are, reportedly, causing some delayed deliveries. School milk orders are driving higher Class I demand. Class II and III sales are steady. Milk output in the mountain states of Idaho, Utah, and Colorado remains similar to last week. Mechanical issues in Idaho, however, enabled some spot sales at Class III pricing this week. Spot milk would not have been available, otherwise, as capacity would have been available to handle milk intakes. Bottling sales are strong. Class II and Class III orders are flat. Condensed skim contracts are steady. Cream availability continues to decline, but contacts relay receiving volumes that are adequately meeting current manufacturing needs. Ice cream season is winding down, allowing cream supplies to flow into other cream-based manufacturing. Additionally, plant managers say cream supplies would be tighter, but staffing shortages are keeping some production lines from running at capacity. Cream multiples are unchanged from last week.

Western U.S., F.O.B. Cream Multiples Range - All Classes:

1.1400 - 1.2700

Secondary Sourced Information:

#### PACIFIC NORTHWEST MARKET ORDER

Milk delivered to the Pacific Northwest Order 124 totaled 745.4 million pounds in July 2021. Class I utilization was 128.8 million pounds and accounted for 17.28 percent of producer milk. The uniform price at test was \$18.24, down \$0.46 from June 2021, and \$0.53 below the same month a year ago.

#### ARIZONA MARKET ORDER

Milk delivered to the Arizona Order 131 totaled 397.1 million pounds in July 2021. Class I utilization was 112.1 million pounds and accounted for about 28.2 percent of producer milk. The uniform price at test was \$17.70, down \$0.51 from June 2021, but \$1.39 above the same month a year ago. NONFAT DRY MILK, BUTTERMILK & WHOLE MILK

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

#### NONFAT DRY MILK - CENTRAL AND EAST

**CENTRAL:** Low/medium heat nonfat dry milk (NDM) prices moved with notable bullishness this week. Last week, there were reports of continued/steady interest from south of the U.S. border. That said, contacts suggest it is domestic end users who are showing more interest week over week. Condensed skim, for the first time in months, is reportedly tightening. NDM production is slightly less active and employment/staffing shortages are becoming a problem industry-wide. High heat NDM prices were bolstered by tight/ firming markets, as well. High heat NDM trading activity was busier, as prices pushed over the \$1.50 mark. NDM market tones are clearly bullish near term.

**EAST**: Eastern low/medium heat NDM trading was busier this week, as prices moved northbound in prompt fashion. Some end users who had built up inventories in recent months were back on the market, but they were met with increasing prices. The beginning of some companies' fiscal years may be behind pricing at and above \$1.30. Condensed skim availability, which has been markedly open for a number of months, has begun to slim down with lighter milk output. NDM production is somewhat steady, still. High heat NDM prices increased. Tight inventories have been reported for weeks regarding the high heat variety, but demand mirrored that of low/ medium heat NDM this week. NDM market tones are bullish.

| Prices for: Eastern and Central U.S., All First Sales, F.O.   | B., Extra Grade & |
|---|-------------------|
| Grade A, Conventional, and Edible Nonfat Dry Milk   |                   |
| Price Range - Low & Medium Heat; \$/LB:   | 1.2550 - 1.3500   |
| Mostly Range - Low & Medium Heat; \$/LB:  | 1.2800 - 1.3100   |
| Prices for: Eastern and Central U.S., All First Sales, F.O. Grade A, Conventional, and Edible Nonfat Dry Milk | B., Extra Grade & |
| Price Range - High Heat; \$/LB:   | 1.3900 - 1.5500   |

#### NONFAT DRY MILK - WEST

Prices for low/medium heat nonfat dry milk (NDM) shifted higher, in the West, this week. The top of the price range moved up by \$0.06, while the bottom of the range and both ends of the mostly price series increased by \$0.025. Increased demand for skim milk powder in Asian markets is, reportedly, helping to push the price of NDM higher. Markets are bullish, with prices on the CME rising into the 1.30s at the start of the week. Domestic demand for low/ medium heat NDM has held steady this week. Contacts report an uptick in international demand and note strong purchasing for export to Mexico. Spot purchasers are having more difficulty finding loads this week, as inventories have tightened. Production schedules are restricted as less milk is available for drying. Some plant managers are running lighter production schedules due to labor shortages. While production schedules of NDM are limited, drying operations are focusing their time on low/medium heat rather than high heat. The price range for high heat NDM shifted higher by \$0.0175 at the bottom, and by \$0.06 at the top. Sellers report a bullish market, and they are less likely to accept offers near the bottom of the high heat range. High heat NDM inventories are tight, as demand is ticking up.

| Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, |                 |  |  |  |
|---|-----------------|--|--|--|
| Conventional, and Edible Nonfat Dry Milk                                  |                 |  |  |  |
| Price Range - Low & Medium Heat; \$/LB:                                   | 1.2250 - 1.3675 |  |  |  |
| Mostly Range - Low & Medium Heat; \$/LB:                                  | 1.2600 - 1.2900 |  |  |  |
|   |                 |  |  |  |

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Nonfat Dry Milk Price Range - High Heat; \$/LB: 1.3600 - 1.5025

## DRY BUTTERMILK - CENTRAL AND EAST

**CENTRAL:** Dry buttermilk spot prices are higher on limited market trading. Manufacturers who have extra supplies are trading well above the upper end of last week's range. With the start of school, inquiries for dry buttermilk are increasing from end-users in the bakery sector. Dry buttermilk production varies, as plants consistently exchange condensed buttermilk supplies to ice cream. Stock levels are moderately reserved to tight. The undertone for dry buttermilk markets is firm.

**EAST:** In the East, dry buttermilk prices are higher on both ends of the range. As milk volumes continue to sidestep butter makers, dry buttermilk loads are harder to find and lend to stronger pricing. But, stocks are likely to improve following suspended production from other cream users over the Labor Day holiday period. Sources suggest multiple plants in the region are unable to fill buyers' immediate need requests. Those buyers continue to look for sources in other regions. The undertone hints at a strengthening dry buttermilk market.

Prices for: Eastern and Central U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk Price Range : \$/LB: 1.2150 - 1.3000

#### **DRY BUTTERMILK - WEST**

The price range for dry buttermilk powder expanded; the bottom of the price range held steady, while the top moved \$0.01 higher. However, the mostly price series is unchanged. Demand is steady to higher, as some contacts report an uptick in interest. Contacts report notable purchasing for export to Mexico. Warehouse inventories are building in the region, as loads face delays due to a shortage of truck drivers. Dry buttermilk powder is available for spot purchasing. As ice cream production season is winding down, supplies of condensed buttermilk are available for drying. Despite this availability, production of dry buttermilk powder remains limited with plant managers focusing their schedules on the production of nonfat dry milk and skim milk powder.

Prices for: Western U.S., All First Sales, F.O.B., Conventional, and Edible Buttermilk Price Range ; \$/LB: 1.2000 - 1.2800

| Price Range ; \$/LB:    | 1.2000 - 1.2800 |
|-------------------------|-----------------|
| Mostly Range - ; \$/LB: | 1.2100 - 1.2450 |

#### DRY WHOLE MILK - U.S.

Dry whole milk prices moved higher on the bottom of the range on slow trading activity. Production remains somewhat limited. Supplies, therefore, are not overabundant. That said, demand is not outpacing available supplies, either. Therefore, despite the increase in pricing on the bottom of the range, market tones are generally quiet/sideways.

Prices for: U.S., All First Sales, F.O.B., Conventional, and Edible Dry Whole Milk Price Range - 26% Butterfat; \$/LB: 1.8200 - 1.8500 2021 -6-

#### WHEY, WPC 34%, LACTOSE & CASEIN

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

#### DRY WHEY- CENTRAL

The bottom of the dry whey mostly series shifted a half cent lower, but all other prices were steady. Dry whey trading is moderately active. Stocks are available, but some contacts have begun to suggest more solids are moving into high protein processing. Those markets, particularly WPC 80% and whey protein isolate, remain firm. Lighter milk volumes are moving into Class III production, as is seasonally expected during the dog days of summer and the onset of the school year. Animal feed whey trading remains quiet. Feed end users are finding permeates and deproteinized whey at a value when compared to off-spec whey, which remains around \$.40. Dry whey market tones are quietly awaiting direction.

Prices for: Central U.S., All First Sales, F.O.B., Conventional, and Non-Edible Dry Whey Price Range - Animal Feed; \$/LB: .3800 - .4400 Prices for: Central U.S., All First Sales, F.O.B., Extra Grade & Grade A.

| Thees for. Central 0.5., Thi Thist Bales, T.O.D., Extra Orade & O | rade 11,  |
|---|-----------|
| Conventional, and Edible Dry Whey                                 |           |
| Price Range - Non-Hygroscopic; \$/LB:                             | .44005500 |
| Mostly Range - Non-Hygroscopic; \$/LB:                            | .47005200 |

#### **DRY WHEY- NORTHEAST**

The dry whey price range is lower this week in the East region. Trading activities are steady to slightly lighter at this time. Manufacturers are offering additional spot loads on top of committed agreements to several market participants. However, some industry contacts are not purchasing extra dry whey spot loads. Dry whey production is reportedly stable for the near term. Regional operations are drying on strong/fixed operating schedules. Dry whey inventory stocks are currently available for spot and contract demands. The market undertone is relatively mixed.

| Prices for: Eastern U.S., All First Sales, F.O.B., Extra Grade & Grade | А,        |
|--|-----------|
| Conventional, and Edible Dry Whey                                      |           |
| Price Range - Non-Hygroscopic; \$/LB:                                  | .50005850 |

#### DRY WHEY-WEST

In the West, the price range for dry whey shifted lower on both ends, while the mostly price series is unchanged this week. Steady demand for dry whey is present in both domestic and international markets. Contacts report notable demand for export of dry whey to Asian markets. Delays to loads in the region are causing warehouse inventories to build. A shortage of truck drivers and limited available shipping supplies are contributing to these delays. Port congestion is causing further delays to loads of dry whey intended for export. While warehouse inventories are high, much of these inventories represent near term contract needs. Cheese producers say that milk is available for production, though some are running lighter schedules due to labor shortages. Plant managers are utilizing the tighter supplies of liquid whey to produce higher whey protein concentrates and permeate, limiting the production of dry whey.

Prices for: Western U.S., All First Sales, F.O.B., Extra Grade & Grade A, Conventional, and Edible Dry Whey Price Range - Non-Hygroscopic; \$/LB: .4625 - .6150 Mostly Range - Non-Hygroscopic; \$/LB: .5250 - .5800

#### WHEY PROTEIN CONCENTRATE

Whey protein concentrate 34% prices are stable, aside from the top of the mostly price series moving higher. That said, industry contacts describe a bi-modal market in which the segments appear to be moving apart. For WPC 34% that meets stringent end user requirements, manufacturers report regular inquiries from buyers, limited supplies, and firm market prices. For WPC 34% that is interchangeable with other dairy proteins, manufacturers relay that buyer interest is limited, inventories are growing, and market prices are flat. In either case, production is steady. However, processors are opting to make WPC 80%, WPI or other higher whey protein concentrations in lieu of WPC 34%, if that option exists.

| Prices for: Central and Western U.S., All First Sales, F.O.B., Extra Grade, |                 |  |  |  |
|---|-----------------|--|--|--|
| Conventional, and Edible Whey Protein Concentrate                           |                 |  |  |  |
| Price Range - 34% Protein; \$/LB:   | 1.0200 - 1.3300 |  |  |  |
| Mostly Range - 34% Protein; \$/LB:  | 1.0800 - 1.2250 |  |  |  |

#### LACTOSE

The bottom of the lactose price range moved lower due to some quick ship loads brought to the market. Other lactose prices are steady. Industry contacts report processing disruptions and freight challenges have prompted a few manufacturers to offer quick ship sales for lactose. Spot market demand is a bit lackluster otherwise. Contacts say it has been hard to get much interest from buyers, aside from 200 mesh or lactose that fulfills added testing requirements for end user needs. Q4 contract negotiations are starting. So far, manufacturers share mixed reports, but Q4 contract prices are generally off a few cents from Q3 contract prices. Lactose inventories are growing. A few manufacturers are requesting buyers move their lactose out of the warehouse in order to make more room for new production. Lactose production is stable.

#### CASEIN

Rennet casein prices slipped this week, while the acid casein price range narrowed. Contacts suggest price shifts lower are not indicative of market sentiment, but slow trading generally and pricing adjustments due to marked increases in shipping costs. In fact, some contacts expect pricing to return to the \$4.90+ mark in upcoming weeks/months. Reports exhibit the strength in imports when compared to previous years, with notable increases in quantities moving into Southeast Asia. Rennet and acid casein market tones are quiet.

Prices for: Spot Sales And Up to 3 Month Contracts, Free on Board - Warehouse, Non -Restricted, All Mesh Sizes, Conventional, and Edible Casein

| Acid; Price Range - \$/LB:   | 4.7000-4.9000 |
|------------------------------|---------------|
| Rennet; Price Range - \$/LB: | 4.6000-4.8500 |

Secondary Sourced Information:

January – July casein exports from New Zealand 40,000 MT, increased 22.7 percent from January – July 2020, according to CLAL data made available to USDA. The main export destinations January – July 2021, quantities, and percent change from January – July 2020, were United States, 11,176 MT, +5.24 percent; China, 7,135 MT, +60.88 percent; and, Mexico, 5,209 MT, +9.56 percent.

| DAIRY MARKET NEWS, | AUGUST 30 – SEPTEMBER 3, 2021 |
|--------------------|-------------------------------|
|                    |                               |

VOLUME 88, REPORT 35

## U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection

-7-

|             | 2021 WEEKLY | 2021                  | 2020 WEEKLY | 2020                  |
|-------------|-------------|-----------------------|-------------|-----------------------|
| WEEK ENDING | DAIRY COWS  | CUMULATIVE DAIRY COWS | DAIRY COWS  | CUMULATIVE DAIRY COWS |
| 08/21/2021  | 59.0        | 2,036.5               | 54.6        | 2,010.4               |

## WEBSITE: http://www.ams.usda.gov/mnreports/sj\_ls714.txt

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, the Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA

|  |  |  | l   | FEDERAL  | MILK ORDER   | CLASS II  | I MILK PRIC  | ES (3.5% B  | utterfat)  |  |   |  |
|--|--|--|---|--|--|---|--|---|--|--|---|--|
| YEAR   | JAN  | FEB  | MAR   | APR  | MAY  | JUN   | JUL  | AUG   | SEP  | OCT  | NOV   | DEC  |
| 2016   | 13.72  | 13.80  | 13.74   | 13.63  | 12.76  | 13.22   | 15.24  | 16.91   | 16.39  | 14.82  | 16.76   | 17.40  |
| 2017   | 16.77  | 16.88  | 15.81   | 15.22  | 15.57  | 16.44   | 15.45  | 16.57   | 16.36  | 16.69  | 16.88   | 15.44  |
| 2018   | 14.00  | 13.40  | 14.22   | 14.47  | 15.18  | 15.21   | 14.10  | 14.95   | 16.09  | 15.53  | 14.44   | 13.78  |
| 2019   | 13.96  | 13.89  | 15.04   | 15.96  | 16.38  | 16.27   | 17.55  | 17.60   | 18.31  | 18.72  | 20.45   | 19.37  |
| 2020   | 17.05  | 17.00  | 16.25   | 13.07  | 12.14  | 21.04   | 24.54  | 19.77   | 16.43  | 21.61  | 23.34   | 15.72  |
|  |  |  | F   | EDERAL 1   | MILK ORDER   | CLASS IV  | MILK PRICE   | CS (3.5% Bu   | tterfat)   |  |   |  |
| YEAR   | JAN  | FEB  | MAR   | APR  | MAY  | JUN   | JUL  | AUG   | SEP  | OCT  | NOV   | DEC  |
| 2016   | 13.31  | 13.49  | 12.74   | 12.68  | 13.09  | 13.77   | 14.84  | 14.65   | 14.25  | 13.66  | 13.76   | 14.97  |
| 2010   | 16.19  | 15.59  | 12.74   | 12.08  | 14.49  | 15.89   | 16.60  | 16.61   | 14.25  | 14.85  | 13.70   | 14.97  |
|  |  |  |   |  |  |   |  |   |  |  |   |  |
| 2018   | 13.13  | 12.87  | 13.04   | 13.48  | 14.57  | 14.91   | 14.14  | 14.63   | 14.81  | 15.01  | 15.06   | 15.09  |
| 2019<br>2020   | 15.48<br>16.65   | 15.86<br>16.20   | 15.71<br>14.87  | 15.72<br>11.40   | 16.29<br>10.67   | 16.83<br>12.90  | 16.90<br>13.76   | 16.74<br>12.53  | 16.35<br>12.75   | 16.39<br>13.47   | 16.60<br>13.30  | 16.70<br>13.36   |
| .020   | 10.03  | 10.20  |   |  |  |   |  |   |  | 13.4/  | 15.50   | 15.50  |
|  |  |  | F.  | EDERAL I   | MILK ORDER (   | CLASS PR  | ICES FOR 20  | 21 (3.5% Bu   | tterfat)   |  |   |  |
| CLASS  | JAN  | FEB  | MAR   | APR  | MAY  | JUN   | JUL  | AUG   | SEP  | OCT  | NOV   | DEC  |
| I (BASE)   | 15.14  | 15.54  | 15.20   | 15.51  | 17.10  | 18.29   | 17.42  | 16.90   | 16.59  |  |   |  |
| П ́  | 14.18  | 14.00  | 15.07   | 15.56  | 16.22  | 16.66   | 16.83  | 16.51   |  |  |   |  |
| Ш  | 16.04  | 15.75  | 16.15   | 17.67  | 18.96  | 17.21   | 16.49  | 15.95   |  |  |   |  |
| V  | 13.75  | 13.19  | 14.18   | 15.42  | 16.16  | 16.35   | 16.00  | 15.92   |  |  |   |  |
|  |  |  |   | 117  | ATIONAL DAIF   |   |  |   |  |  |   |  |
| VEEK END   | DING   |  | BUTTER  |  | CHEESE 40# E   |   |  | RELS  | DRY  | WHEY   |   | NDM  |
|  | DING   |  | BUTTER<br>1.6860  |  |  |   | CHEESE BAR<br>38% MOIST  | RELS<br>FURE  | DRY  | WHEY<br>.5513  |   | NDM<br>1.2619  |
| WEEK END<br>08/28/2021   |  | one mer ka f   | 1.6860<br>3,301,066   | town of at-  | CHEESE 40# E   | 3LOCKS<br>1.7471<br>2,962,939                                   | CHEESE BAR<br>38% MOIST<br>1<br>13,46  | RELS<br>FURE<br>.4658<br>0,143  |  |  | 17  |  |
| )8/28/2021<br>urther data  | and revisi   | ons may be fo<br>URES (Pit-Tr  | 1.6860<br>3,301,066<br>pund on the in   |  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel  | 3LOCKS<br>1.7471<br>2,962,939<br>usda.gov/m                     | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>iles-regulations<br>C FUTURES<br>ng prices  | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr  | 5,2  | .5513  |   | 1.2619<br>,726,265   |
| 8/28/2021<br>urther data<br>LASS III N<br>DATE   | a and revisi<br>AILK FUT<br>08/27  | U <b>RES</b> (Pit-Tr<br>08/30  | 1.6860<br>3,301,066<br><b>bund on the ir</b><br>aded) (\$/cwt)<br>08/31   | 09/01  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G   | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE  | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27   | 5,2<br>FUTURES (P<br>08/30   | .5513<br>216,340<br>it-Traded) (¢/lī<br>08/31  | b)<br>09/01   | 1.2619   |
| 08/28/2021<br>urther data<br>LASS III M<br>DATE<br>AUG 21  | <b>a and revisi</b><br><b>AILK FUT</b><br><u>08/27</u><br>15.98  | URES (Pit-Tr<br>08/30<br>15.97   | 1.6860<br>3,301,066<br><b>bund on the in</b><br>aded) (\$/cwt)<br><u>08/31</u><br>15.98   | <u>09/01</u><br>15.95  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02   | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21  | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53   | 5,2<br>FUTURES (P<br>08/30<br>126.55   | .5513<br>216,340<br>it-Traded) (¢/li<br><u>08/31</u><br>126.55   | b)<br>09/01<br>126.60   | 1.2619<br>,726,265<br>09/02  |
| 8/28/2021<br><b>Irther data</b><br><b>LASS III M</b><br>DATE<br>AUG 21<br>SEP 21   | a and revisi<br>AILK FUT<br>08/27  | U <b>RES</b> (Pit-Tr<br>08/30  | 1.6860<br>3,301,066<br><b>bund on the ir</b><br>aded) (\$/cwt)<br>08/31   | 09/01  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel  | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>ules-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21  | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27   | 5,2<br>FUTURES (P<br>08/30   | .5513<br>216,340<br>it-Traded) (¢/lī<br>08/31  | b)<br>09/01<br>126.60<br>128.23   | 1.2619<br>,726,265   |
| 8/28/2021<br>arther data<br>LASS III M<br>DATE<br>AUG 21<br>SEP 21   | <b>a and revisi</b><br><b>AILK FUT</b><br><u>08/27</u><br>15.98  | URES (Pit-Tr<br>08/30<br>15.97   | 1.6860<br>3,301,066<br><b>bund on the in</b><br>aded) (\$/cwt)<br><u>08/31</u><br>15.98   | <u>09/01</u><br>15.95  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02   | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21  | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53   | 5,2<br>FUTURES (P<br>08/30<br>126.55   | .5513<br>216,340<br>it-Traded) (¢/li<br><u>08/31</u><br>126.55   | b)<br>09/01<br>126.60   | 1.2619<br>,726,265<br>09/02<br>128.00                                      |
| 8/28/2021<br>urther data<br>LASS III M<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>LASS IV M  | AILK FUT           08/27           15.98           16.76           16.54           AILK FUT  | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr   | 1.6860<br>3,301,066<br><b>bund on the in</b><br>aded) (\$/cwt)<br><u>08/31</u><br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)   | 09/01<br>15.95<br>16.73<br>16.84   | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81                                     | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>ules-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele   | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad   | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)   | .5513<br>216,340<br>it-Traded) (¢/ll<br>08/31<br>126.55<br>128.03<br>130.00  | b)<br>09/01<br>126.60<br>128.23<br>130.88                                     | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00                            |
| 8/28/2021<br>urther data<br>LASS III M<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>LASS IV M<br>DATE  | <b>AILK FUT</b><br>08/27<br>15.98<br>16.76<br>16.54  | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr.<br>08/30   | 1.6860<br>3,301,066<br>ound on the in<br>aded) (\$/cwt)<br>08/31<br>15.98<br>16.75<br>16.90   | 09/01<br>15.95<br>16.73  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67  | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>1<br>13,46<br>1<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE  | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40   | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30  | .5513<br>216,340<br>it-Traded) (¢/l<br>08/31<br>126.55<br>128.03   | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01                            | 1.2619<br>,726,265<br>09/02<br>128.00                                      |
| 8/28/2021<br>urther data<br>LASS III M<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>LASS IV M<br>DATE  | AILK FUT           08/27           15.98           16.76           16.54           AILK FUT  | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr   | 1.6860<br>3,301,066<br><b>bund on the in</b><br>aded) (\$/cwt)<br><u>08/31</u><br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)   | 09/01<br>15.95<br>16.73<br>16.84   | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81                                     | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>ules-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele   | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad   | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)   | .5513<br>216,340<br>it-Traded) (¢/ll<br>08/31<br>126.55<br>128.03<br>130.00  | b)<br>09/01<br>126.60<br>128.23<br>130.88                                     | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00                            |
| 8/28/2021<br>In ther data<br>LASS III M<br>DATE<br>AUG 21<br>SEP 21<br>DCT 21<br>LASS IV M<br>DATE<br>AUG 21   | <b>AILK FUT</b><br>08/27<br>15.98<br>16.76<br>16.54<br><b>AILK FUT</b><br>08/27  | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr.<br>08/30   | 1.6860<br>3,301,066<br><b>bund on the in</b><br>aded) (\$/cwt)<br><u>08/31</u><br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)<br><u>08/31</u>   | 09/01<br>15.95<br>16.73<br>16.84<br>09/01  | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81                                     | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>1<br>13,46<br>1<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE  | RELS<br>TURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad<br>08/27  | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30  | .5513<br>216,340<br>it-Traded) (¢/l<br>08/31<br>126.55<br>128.03<br>130.00<br>08/31  | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01                            | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00                            |
| 8/28/2021<br>urther data<br>LASS III M<br>DATE<br>AUG 21<br>SEP 21<br>DCT 21<br>LASS IV M<br>DATE<br>AUG 21<br>SEP 21  | And revisi           AILK FUT           08/27           15.98           16.76           16.54           AILK FUT           08/27           15.98   | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr.<br>08/30<br>15.94  | 1.6860<br>3,301,066<br><b>bund on the in</b><br>aded) (\$/cwt)<br><u>08/31</u><br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)<br><u>08/31</u><br>15.94                                      | 09/01<br>15.95<br>16.73<br>16.84<br>09/01<br>15.92   | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81<br>09/02                            | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>1<br>13,46<br>1<br>13,46<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE<br>AUG 21                                 | RELS<br>TURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad<br>08/27<br>56.00   | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30<br>56.00   | .5513<br>216,340<br>it-Traded) (¢/l<br>08/31<br>126.55<br>128.03<br>130.00<br>08/31<br>56.00   | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01<br>56.17                   | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00<br>09/02                   |
| 8/28/2021<br>IIII N<br>DATE<br>AUG 21<br>SEP 21<br>DCT 21<br>LASS IV N<br>DATE<br>AUG 21<br>SEP 21<br>DCT 21<br>DCT 21                                       | And revisi           AILK FUT           08/27           15.98           16.76           16.54           AILK FUT           08/27           15.94           16.17           16.31   | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr<br>08/30<br>15.94<br>16.17<br>16.26                       | 1.6860<br>3,301,066<br>ound on the ir<br>aded) (\$/cwt)<br>08/31<br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)<br>08/31<br>15.94<br>16.20  | 09/01<br>15.95<br>16.73<br>16.84<br>09/01<br>15.92<br>16.21<br>16.37                         | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81<br>09/02<br>16.21<br>16.40          | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21                     | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad<br>08/27<br>56.00<br>53.00<br>48.43                       | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30<br>56.00<br>52.50                                    | .5513<br>216,340<br>it-Traded) (¢/II<br>08/31<br>126.55<br>128.03<br>130.00<br>08/31<br>56.00<br>52.50<br>48.43                            | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01<br>56.17<br>52.50          | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00<br>09/02<br>52.75          |
| 8/28/2021<br>Irther data<br>LASS III N<br>DATE<br>AUG 21<br>SEP 21<br>DCT 21<br>LASS IV N<br>DATE<br>AUG 21<br>SEP 21<br>DCT 21<br>AGT 21<br>AGT 21<br>CT 21 | AILK FUT           08/27           15.98           16.76           16.54           MILK FUT           08/27           15.98           16.76           16.54           MILK FUTI           08/27           15.94           16.17           16.31           FLED BUT | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr<br>08/30<br>15.94<br>16.17<br>16.26<br>TER FUTUR          | 1.6860<br>3,301,066<br><b>bund on the ir</b><br>aded) (\$/cwt)<br>08/31<br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)<br>08/31<br>15.94<br>16.20<br>16.42<br><b>ES</b> (Electroni          | 09/01<br>15.95<br>16.73<br>16.84<br>09/01<br>15.92<br>16.21<br>16.37<br>c-Traded) (          | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81<br>09/02<br>16.21<br>16.40<br>¢/lb) | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>BLOCK CH         | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad<br>08/27<br>56.00<br>53.00<br>48.43<br>IEESE CSC          | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30<br>56.00<br>52.50<br>48.43<br>(Electronic-T          | .5513<br>216,340<br>it-Traded) (¢/II<br>08/31<br>126.55<br>128.03<br>130.00<br>08/31<br>56.00<br>52.50<br>48.43<br>raded) (\$/Ib)          | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01<br>56.17<br>52.50<br>48.43 | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00<br>09/02<br>52.75<br>49.28 |
| 8/28/2021<br>urther data<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>LASS IV M<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>ASH SETT<br>DATE                        | AILK FUT           08/27           15.98           16.76           16.54           AILK FUT           08/27           15.94           16.17           16.31           CLED BUT           08/27   | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr<br>08/30<br>15.94<br>16.17<br>16.26<br>TER FUTUR<br>08/30 | 1.6860<br>3,301,066<br><b>bund on the ir</b><br>aded) (\$/cwt)<br>08/31<br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)<br>08/31<br>15.94<br>16.20<br>16.42<br><b>ES</b> (Electroni<br>08/31 | 09/01<br>15.95<br>16.73<br>16.84<br>09/01<br>15.92<br>16.21<br>16.37<br>c-Traded) (<br>09/01 | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81<br>09/02<br>16.21<br>16.40          | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>BLOCK CH<br>DATE | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad<br>08/27<br>56.00<br>53.00<br>48.43<br>IEESE CSC<br>08/27 | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30<br>56.00<br>52.50<br>48.43<br>(Electronic-T<br>08/30 | .5513<br>216,340<br>it-Traded) (¢/ll<br>08/31<br>126.55<br>128.03<br>130.00<br>08/31<br>56.00<br>52.50<br>48.43<br>raded) (\$/lb)<br>08/31 | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01<br>56.17<br>52.50          | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00<br>09/02<br>52.75          |
| 208/28/2021<br>urther data<br>UASS III N<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>UASS IV N<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>OCT 21                  | AILK FUT           08/27           15.98           16.76           16.54           MILK FUT           08/27           15.98           16.76           16.54           MILK FUTI           08/27           15.94           16.17           16.31           FLED BUT | URES (Pit-Tr<br>08/30<br>15.97<br>16.66<br>16.66<br>URES (Pit-Tr<br>08/30<br>15.94<br>16.17<br>16.26<br>TER FUTUR          | 1.6860<br>3,301,066<br><b>bund on the ir</b><br>aded) (\$/cwt)<br>08/31<br>15.98<br>16.75<br>16.90<br>aded) (\$/cwt)<br>08/31<br>15.94<br>16.20<br>16.42<br><b>ES</b> (Electroni          | 09/01<br>15.95<br>16.73<br>16.84<br>09/01<br>15.92<br>16.21<br>16.37<br>c-Traded) (          | CHEESE 40# E<br>12<br>http://www.ams.<br>CME G<br>Sel<br>09/02<br>16.67<br>16.81<br>09/02<br>16.21<br>16.40<br>¢/lb) | BLOCKS<br>1.7471<br>2,962,939<br>usda.gov/ru<br><b>ROUP, IN</b> | CHEESE BAR<br>38% MOIST<br>1<br>13,46<br>tles-regulations<br>C FUTURES<br>ng prices<br>NONFAT D<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>WHEY (Ele<br>DATE<br>AUG 21<br>SEP 21<br>OCT 21<br>BLOCK CH         | RELS<br>FURE<br>.4658<br>0,143<br>/mmr/dmr<br>PRY MILK 1<br>08/27<br>126.53<br>128.30<br>129.40<br>ctronic-Trad<br>08/27<br>56.00<br>53.00<br>48.43<br>IEESE CSC          | 5,2<br>FUTURES (P<br>08/30<br>126.55<br>128.00<br>129.45<br>ed) (¢/lb)<br>08/30<br>56.00<br>52.50<br>48.43<br>(Electronic-T          | .5513<br>216,340<br>it-Traded) (¢/II<br>08/31<br>126.55<br>128.03<br>130.00<br>08/31<br>56.00<br>52.50<br>48.43<br>raded) (\$/Ib)          | b)<br>09/01<br>126.60<br>128.23<br>130.88<br>09/01<br>56.17<br>52.50<br>48.43 | 1.2619<br>,726,265<br>09/02<br>128.00<br>130.00<br>09/02<br>52.75<br>49.28 |

#### INTERNATIONAL DAIRY MARKET NEWS - EUROPE

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VOLUME 88, REPORT 35

Information gathered August 23 - September 3, 2021 Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

#### WESTERN OVERVIEW

Milk deliveries across Europe continue their seasonal decline. Besides the natural wind down of the milk season, industry contacts say that high feed costs are placing financial pressures on farmers. In the first half of the year, dairy farmers have culled cows at a higher rate than in 2020. In addition, contacts suggest farmers are retiring without the next generation taking over the farm.

Dairy markets are becoming more active as Europeans return from summer holidays and school terms resume. Dairy product consumption is recovering, and market demand is slowly increasing as buyers recognize the need to refill supplies and prepare for the next few months. Retail, food service and food manufacturing markets are creating more opportunities for sales of dairy products. Currently, dairy supplies are not keeping up with the demand. Some contacts anticipate an upward movement of dairy product prices due to increased buyer activity and seasonal milk declines.

#### EASTERN EUROPE

Milk deliveries in Eastern Europe are slowing seasonally. Industry sources suggest that although less milk is making its way to processors, dairy product manufacturing is well balanced with demand. Eastern European cheese sales are stable.

Eastern European Secondary Data:

January – July 2021 milk production in Belarus, 4.606 million ton, increased 0.9 percent from January - July 2020 according to CLAL data made available to USDA.

## **BUTTER/BUTTEROIL**

European butter and butteroil prices are mixed. Butter prices moved higher at the bottom of the range but held steady at the top of the range. Butteroil prices moved up at the bottom of the range, but inched lower at the top of the price range. Market activity has picked up as buyers return from summer holidays. Industry contacts say retail and food service butter orders have both slightly increased. In addition, buyers from food manufacturing are making their butter and butteroil purchases to prepare for the next few months. As seasonal milk production slows, so does cream availability. With lower cream supplies, higher cream prices, and the subsequently higher butter prices, negotiations have taken a while to evolve. Buyers and sellers had differing price expectations but are coming to terms as the weather cools.

Western Europe, 82% Butterfat, Free on Board - Port Butter Price Range - \$/MT: 4,625 - 4,850

Western Europe, 99% Butterfat, Free on Board - Port Butteroil Price Range - \$/MT: 5,800 - 5,925

#### SKIM MILK POWDER

European skim milk powder prices moved higher. As market activity has increased, raw milk supplies moving into the dryers have dwindled. Higher condensed skim milk prices are keeping some manufacturers from pursuing additional milk supplies. Industry contacts suggest there is enough SMP to meet contractual needs, but limited supplies for more sales. Demand from food manufacturers has increased.

Prices for: Europe, All First Sales, Free on Board - Port, Conventional, and Edible Skim Milk Powder Price Range - 1.25% Butterfat; \$/MT: 2,900 - 3,100

#### WHEY

European whey prices moved higher at both ends of the price range. Industry contacts suggest that as the summer holidays are ending, market activity has increased. Whey demand from food manufacturers has picked up. End users are more intent on getting the whey coverage needed to fill their ingredient needs for the next few months. Recent whey production has not kept dry whey inventories sufficiently stocked to meet current demand. This is partly due to lower milk volumes clearing into cheese vats and less resulting whey solids available for drying. Also, some manufacturers are making more whey protein concentrates in lieu of sweet whey powder.

Prices for: Western Europe, All First Sales, Free on Board - Port, Conventional, and Edible Dry Whey Price Range - Non-Hygroscopic; \$/MT: 1,100 - 1,325

#### WHOLE MILK POWDER

European whole milk powder prices moved higher. Earlier in the month, manufacturers worked to hold back on production due to light demand. However, as market activity has picked up, WMP demand is increasing across Europe. Some manufacturers will have to work to catch up. Industry contacts suggest WMP inventories are tight and with less milk to work with, restocking WMP supplies will be more difficult.

Prices for: Europe, All First Sales, Free on Board - Port, Conventional, and Edible Whole Milk Powder Price Range - 26% Butterfat; \$/MT: 3,625 - 3,950

# CPTEMBER 3, 2021 - 8A INTERNATIONAL DAIRY MARKET NEWS - EUROPE

Information gathered August 23 - September 3, 2021 Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

#### **CONTINUED FROM PAGE 8**

Secondary Sourced Information:

Butter and other fats exports from the EU27 January – June 2021, 129,000 MT, decreased 25.8 percent from January – June 2020 according to CLAL data made available to USDA. Main destinations January – June 2021, quantity, and percent of the total are United States, 20,920 MT, -8.40 percent; United Kingdom, 20,358 MT, - 39.86 percent; and China, 11,427 MT, +41.09 percent.

SMP exports from the EU27 January – June 2021, 420,000 MT, decreased 2.3 percent from January – June 2020 according to CLAL data made available to USDA. Main destinations January – June 2021, quantity, and percent change from January – June 2020 are China, 70,844 MT, +26.70 percent; Algeria, 48,039 MT, -36.43 percent; and Indonesia, 38,571 MT, +91.47 percent.

January - June 2021 whey powder exports from Belarus, 73,000 MT, increased 8.3 percent from January - June 2020, according to CLAL data made available to USDA. The main export destinations January - June 2021, quantities, and percent change from January - June 2020, were China, 36,423 MT, +36.61 percent; Russia, 21,871 MT, -18.08 percent; and Philippines, 2,600 MT, -11.11 percent.

WMP exports from the EU27 January – June 2021, 153,000 MT, decreased 10.3 percent from January – June 2020 according to CLAL data made available to USDA. Main destinations January – June 2021, quantity, and percent change from January – June 2020 are Oman, 25,827 MT, +3.47 percent; China, 11,508 MT, +66.89 percent; and Nigeria, 10,803 MT, -19.42 percent.

# EPTEMBER 3, 2021 - 8B-INTERNATIONAL DAIRY MARKET NEWS - OCEANIA

Information gathered August 23 - September 3, 2021 Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

#### **OCEANIA DAIRY MARKET OVERVIEW**

**AUSTRALIA:** At several months into the new milk production season, Australian dairy farmers are still optimistic for a strong year. So far, milk volumes are meeting expectations. Much of Australia started the 2020-2021 milk production season with adequate rainfall and good pasture conditions. In addition, meteorologists are forecasting above average rainfall and warm temperatures for the next few months. Dairy farmers have plenty of forages on hand and feed costs have been under control.

Like much of the world, shipping delays and port congestion have hampered some dairy export opportunities. Some shipping companies are omitting the ports of Brisbane, Sydney and Melbourne from their shipping schedules due to port congestion and the need for schedule recovery. The news is unsettling as Oceania begins peak milk and dairy production seasons.

July 2020 - June 2021 seasonal milk production in Australia increased 0.6 percent from July 2019 – June 2020, according to Dairy Australia. June 2021 milk production, 621.4 million liters, was down 1.1 percent from June 2020. More detailed production data are in the table which follows.

#### AUSTRALIA MILK PRODUCTION, MILKFAT and PRO-TEIN

July 2020 - June 2021

| State             | Million Percent Change<br>Liters From 1 Year Ago |              |
|-------------------|--|--------------|
| New South Wales   | 1,074.9 +2.0                                     | 4.20 3.43    |
| Victoria          | 5,646.6 +0.4                                     | 4.35 3.47    |
| Queensland        | 309.5 - 1.9                                      | 4.18 3.41    |
| South Australia   | 499.4 +2.2                                       | 4.14 3.41    |
| Western Australia | 361.9 - 0.7                                      | 4.08 3.28    |
| Tasmania          | 961.0 +1.2                                       | 4.85 3.75    |
| Australia (Total) | 8,853.3 +0.6                                     | 4.33* 3.47** |

\* +0.9 percent from prior year period

\*\* -1.0 percent from prior year period

**NEW ZEALAND:** The emerging New Zealand milk production season is starting off strong. Much of the calving is wrapping up on the North Island, and the South Island is only a few weeks behind. Preliminary milk volumes are on target. Pasture growth rates are at normal levels, aided by plentiful rains through the winter months. Weather forecasts predict a drier and warmer spring. Dairy farmers expect this will aid in good pasture growth, assuming that adequate soil moisture can be maintained.

Parts of New Zealand remain under a level 4 lockdown due to Delta variant COVID-19 cases. The Auckland and Northland regions of the country will remain under the heaviest restrictions as the rest of the country moves to level 3 protocols. As essential workers, dairy farmers and food processing workers may travel between the regions with proper documentation but are required to maintain social distancing and other safety measures. Industry contacts do not expect much disruption to processing or farming operations, but the travel restrictions have made finding skilled workers more difficult, especially if those workers came from international workforces.

July 2021 New Zealand milk solids reported by DCANZ and NZX are 26.600 million kg, compared to 24.795 million kg in July 2020.

DCANZ calculates the year-to-date milk production through July 2021 is 9.279 million MT, compared to 8.787 million MT January through July 2020.

January – July 2021 bulk and packaged milk exports from New Zealand 153,000 MT, increased 19.3 percent from January – July 2020, according to CLAL data made available to USDA. The main export destinations January - July 2021, quantities, and percent change from January – July 2020, were China, 115,777 MT, +33.26 percent; Philippines, 8,507 MT, -31.94 percent; and Taiwan, 8,443 MT, +16.34 percent.

#### **BUTTER/BUTTEROIL**

Butter prices are unchanged this week. Industry contacts suggest demand is stable as buyers from northern Asian countries remain active. While still early in the season, contacts are optimistic regarding the developing butter markets. Cream availability is growing as milk production grows. Several New Zealand butter processors are increasing production at their plants to help meet the growing demand.

Oceania, 82% Butterfat, Free on Board - Port Butter Price Range - \$/MT: 4,600 - 4,850

#### SKIM MILK POWDER

Oceania skim milk powder prices are mostly steady, moving only slightly lower on the top of the price range. Market activity is still a little quiet as market participants wait to see if buyers return to the market in the same way they were present in the first half of the year. Industry contacts are cautiously optimistic for Oceania SMP. They believe supplies in the EU will stay tight through the end of the year, and SMP demand may pick up as the Oceania milk production grows into the new milk season.

Prices for: Oceania, All First Sales, Free on Board - Port, Conventional, and Edible Skim Milk Powder Price Range - 1.25% Butterfat; \$/MT: 3,000 - 3,125

#### CHEESE

Oceania cheese prices are unchanged. Demand is well-balanced with supply. Industry contacts expect both supply and demand to grow as the Oceania milk production season takes shape. Export demand has been strong through the first half of the year, and market observers do not expect this to waver.

Prices for: Oceania Cheese, Cheddar, 39% Maximum Moisture, Free on Board - Port, Price Range - \$/MT: 4,025 - 4,300

#### **CONTINUED ON PAGE 8C**

# EPTEMBER 3, 2021 - 8C-INTERNATIONAL DAIRY MARKET NEWS - OCEANIA

Information gathered August 23 - September 3, 2021 Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

#### **CONTINUED FROM PAGE 8B**

#### WHOLE MILK POWDER

Oceania whole milk powder prices moved slightly lower at the bottom of the price range but held steady at the top. Buyers are still waiting for the next bit of market information that could clarify the direction of the market. Analysts believe that New Zealand dairy futures indicate that WMP prices should hold at levels close to where they are at currently, a price point that is still well above prices at this time last year. However, industry contacts note that the milk season down under has only just begun, and it may be a few weeks before export market buyers make their Oceania WMP buying intentions known.

Prices for: Oceania, All First Sales, Free on Board - Port, Conventional, and Edible Whole Milk Powder Price Range - 26% Butterfat; \$/MT: 3,500 - 3,725

#### Exchange rates for selected foreign currencies: August 30, 2021

| .0102 Argentina Peso    | .0136 India Rupee        |
|-------------------------|--------------------------|
| .7297 Australian Dollar | .0091 Japan yen          |
| .1929 Brazil Real       | .0497 Mexican Peso       |
| .7932 Canadian Dollar   | .6999 New Zealand Dollar |
| .0013 Chile Peso        | .2586 Poland Zloty       |
| 1.1799 Euro             | .0235 Uruguay Peso       |

Conversion example: To compare the value of 1 US Dollar to Mexican Pesos: (1/.0497) = 20.1207 Mexican Pesos. Source: "Wall Street Journal"

#### Secondary Sourced Information:

January – July butter exports from New Zealand 256,000 MT, decreased 2.9 percent from January – July 2020, according to CLAL data made available to USDA. The main export destinations January – July 2021, quantities, and percent change from January – July 2020, were China, 66,811 MT, +36.99 percent; Australia, 18,276 MT, -8.52 percent; and Philippines, 17,335 MT, -1.17 percent.

January – July 2021 SMP exports from New Zealand 194,000 MT, decreased 11.3 percent from January – July 2020, according to CLAL data made available to USDA. The main export destinations January - July 2021, quantities, and percent change from January – July 2020, were China, 72,499 MT, +23.70 percent; Indonesia, 19,985 MT, -7.31 percent; and Thailand, 15,222 MT, -2.35 percent.

January – July 2021 cheese exports from New Zealand 234,000 MT, increased 22.1 percent from January – July 2020, according to CLAL data made available to USDA. The main export destinations January - July 2021, quantities, and percent change from January – July 2020, were China, 61,459 MT, +62.27 percent; Japan, 37,835 MT, -2.41 percent; and Australia, 25,205 MT, -1.02 percent.

January – July 2021 WMP exports from New Zealand 1,001,000 MT, increased 14.3. percent from January – July 2020, according to

CLAL data made available to USDA. The main export destinations January - July 2021, quantities, and percent change from January – July 2020, were China, 457,166 MT, +56.78 percent; United Arab Emirates, 57,640 MT, -8.55 percent; and Sri Lanka, 55,879 MT, +14.91 percent.

#### INTERNATIONAL DAIRY MARKET NEWS - SOUTH AMERICA

Information gathered August 23 - September 3, 2021 Prices are U.S. \$/MT, F.O.B. port. Information gathered for this report is from trades, offers to sell, and secondary data. This bi-weekly report may not always contain the same products and/or regions. Future reports may be included or withdrawn depending on availability of information. MT = metric ton = 2,204.6 pounds.

### SOUTH AMERICA OVERVIEW

In the main dairy basins of Argentina, Uruguay, and Chile, milk output is moving up. Spring-like weather conditions and good quality pastures continue to improve. Market participants report milk supplies are meeting most dairy processing demands. Farm level milk prices continue to be at fairly good levels. The current milk pricing is helping ease some operating cost pressures. With the strength in the milk supply and consumer demands, UHT processing continues to work through strong production schedules. Whole milk powder and skim milk powder markets are displaying stable undertones. The foodservice sector is stable to firm. There are reports under Mexico's 2021 Quality Infrastructure National Program (QINP), Mexico is working to create NOMS for butter, cream, milk, yoghurt, cheese and milk powder to bring more legislative certainty to the Mexican dairy industry and more transparency to consumers.

#### SKIM MILK POWDER

Skim milk powder (SMP) F.O.B. prices are steady to slightly higher. Trading activities/buying demands have been fairly steady to flat for some market participants. There are some industry contacts noting trading activities are seasonally stable and at expected market numbers for a few operations. Some SMP manufacturers are scheduling additional SMP drying time, prompted by higher available condensed skim milk volumes. This reflects the seasonal increases in milk production. SMP stocks remain mostly in balance with spot and contractual needs. The SMP market undertone is mostly stable for the near term.

Prices for: South America, All First Sales, Free on Board - Port, Conventional, and Edible Skim Milk Powder Price Range - 1.25% Butterfat; \$/MT: 2,800 - 3,050

#### WHOLE MILK POWDER

Whole milk powder (WMP) prices in South America are unchanged from last reporting period. There are some buyers/traders working through regular contract commitments, however, spot demands have softened a bit. Milk output continues to slightly increase off farms, creating a stable portion of milk supplies for WMP production, although UHT milk processing continues to receive strong/and or more milk loads than WMP production. WMP inventory levels are reportedly available for spot/contract demands. The whole milk powder market tone is stable.

Prices for: South America, All First Sales, Free on Board - Port, Conventional, and Edible Whole Milk Powder Price Range - 26% Butterfat; \$/MT: 3,275 - 3,575

| DAIRY MARKET NEWS, AUGUST 30 -                          |                   |                  |                  |                  |                  |                  |                  |                |  |
|---|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|--|
| 2021 U.S. MONTHLY PRICE AVERAGES (U<br>AREA and PRODUCT | S \$/LB)<br>: JAN | : FEB            | : MAR            | : APR            | : MAY            | : JUN            | : JUL            | : AUG          |  |
| CME GROUP <sup>1</sup>                                  |                   |                  |                  |                  |                  |                  |                  |                |  |
| BUTTER - DAILY TRADING                                  |                   |                  |                  |                  |                  |                  |                  |                |  |
| GRADE AA  | 1.3496            | 1.3859           | 1.7153           | 1.8267           | 1.8124           | 1.7758           | 1.6912           | 1.681          |  |
| CHEESE - DAILY TRADING                                  |                   |                  |                  |                  |                  |                  |                  |                |  |
| BARRELS   | 1.5141            | 1.4442           | 1.4811           | 1.7119           | 1.6923           | 1.5639           | 1.4774           | 1.415          |  |
| 40 POUND BLOCKS   | 1.7470            | 1.5821           | 1.7362           | 1.7945           | 1.6778           | 1.4978           | 1.6370           | 1.721          |  |
| NONFAT DRY MILK - DAILY TRADING                         |                   |                  |                  |                  |                  |                  |                  |                |  |
| GRADE A   | 1.1808            | 1.1137           | 1.1676           | 1.2368           | 1.3111           | 1.2757           | 1.2485           | 1.267          |  |
| DRY WHEY - DAILY TRADING                                |                   |                  |                  |                  |                  |                  |                  |                |  |
| EXTRA GRADE   | 0.5128            | 0.5426           | 0.6027           | 0.6605           | 0.6395           | 0.5976           | 0.5263           | 0.516          |  |
| DAIRY MARKET NEWS <sup>2</sup>                          |                   |                  |                  |                  |                  |                  |                  |                |  |
|   |                   |                  |                  |                  |                  |                  |                  |                |  |
| CHEESE  |                   |                  |                  |                  |                  |                  |                  |                |  |
|   | 1 7000            | 4 7026           | 4 7007           | 1 0001           | 2 0004           | 4 05 24          | 1 7665           | 4.670          |  |
| PROCESS AMERICAN 5 POUND LOAF                           | 1.7983            | 1.7026           | 1.7337           | 1.8881           | 2.0081           | 1.8531           | 1.7665           | 1.678          |  |
| BRICK AND/OR MUENSTER 5 POUNDS                          | 2.3280            | 2.1549           | 2.2896           | 2.3598           | 2.3225           | 2.0819           | 2.1909           | 2.276          |  |
| CHEDDAR 40 POUND BLOCK                                  | 2.0380            | 1.8649           | 1.9996           | 2.0698           | 2.0325           | 1.7919           | 1.9009           | 1.986          |  |
| MONTEREY JACK 10 POUNDS                                 | 2.1930            | 2.0199           | 2.1546           | 2.2248           | 2.1875           | 1.9469           | 2.0559           | 2.142          |  |
| BLUE 5 POUNDS<br>MOZZARELLA 5-6 POUNDS                  | 2.9180<br>2.3880  | 2.7458<br>2.2149 | 2.8808<br>2.3496 | 2.9510<br>2.4198 | 2.9138<br>2.3825 | 2.6732<br>2.1419 | 2.7822<br>2.2509 | 2.868<br>2.336 |  |
| SWISS 6-9 POUND CUTS                                    | 3.4463            | 3.5881           | 2.9755           | 2.4138           | 2.8019           | 2.1419           | 2.2309           | 3.125          |  |
| 34133 0-9 FOOND CO13                                    | 5.4405            | 3.3001           | 2.9755           | 2.0231           | 2.8019           | 2.8300           | 2.9950           | 5.125          |  |
| NORTHEAST   |                   |                  |                  |                  |                  |                  |                  |                |  |
| CHEDDAR 40 POUND BLOCK                                  | 2.3443            | 2.1711           | 2.3058           | 2.3760           | 2.3388           | 2.0982           | 2.2072           | 2.293          |  |
| PROCESS AMERICAN 5 POUND SLICED                         | 1.8733            | 1.7776           | 1.8087           | 1.9631           | 2.0831           | 1.9281           | 1.8415           | 1.753          |  |
| MUENSTER  | 2.3630            | 2.1899           | 2.3246           | 2.3948           | 2.3575           | 2.1169           | 2.2259           | 2.311          |  |
| SWISS 10-14 POUND CUTS                                  | 4.0338            | 4.1756           | 3.5630           | 3.4106           | 3.3894           | 3.4181           | 4.4922           | 4.712          |  |
| WEST  |                   |                  |                  |                  |                  |                  |                  |                |  |
| PROCESS AMERICAN 5 POUND LOAF                           | 1.7633            | 1.6676           | 1.6987           | 1.8531           | 1.9731           | 1.8181           | 1.7315           | 1.643          |  |
| CHEDDAR 40 POUND BLOCK                                  | 2.0730            | 1.8999           | 2.0346           | 2.1048           | 2.0675           | 1.8269           | 1.9359           | 2.021          |  |
| CHEDDAR 10 POUND CUTS                                   | 2.1755            | 2.0024           | 2.1371           | 2.2073           | 2.1700           | 1.9294           | 2.0384           | 2.124          |  |
| MONTEREY JACK 10 POUNDS                                 | 2.2005            | 2.0274           | 2.1621           | 2.2323           | 2.1950           | 1.9541           | 2.0632           | 2.149          |  |
| SWISS 6-9 POUND CUTS                                    | 3.8950            | 4.0368           | 3.4242           | 3.2718           | 3.2506           | 3.2793           | 3.4443           | 3.574          |  |
| FLUID PRODUCTS  |                   |                  |                  |                  |                  |                  |                  |                |  |
| CLASS II CREAM  |                   |                  |                  |                  |                  |                  |                  |                |  |
| NORTHEASTERN - F.O.B.                                   | 1.5974            | 1.5804           | 2.0956           | 2.4343           | 2.4388           | 2.3914           | 2.2454           | 2.216          |  |
| MIDWESTERN - F.O.B.                                     | 1.6620            | 1.6328           | 2.0759           | 2.3695           | 2.4217           | 2.3705           | 2.2554           | 2.219          |  |
| CONDENSED SKIM - NORTHEASTERN - F.O.B.                  |                   |                  |                  |                  |                  |                  |                  |                |  |
| CLASS II  | 0.5263            | 0.5000           | 0.5663           | 0.9420           | 0.9750           | 0.8761           | 0.9045           | 0.979          |  |
| CLASS III   | 0.6447            | 0.6250           | 0.6848           | 1.0057           | 1.0250           | 0.9114           | 0.9182           | 0.946          |  |

1 Monthly averages are a simple average of all the closes during the month.

2 Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays and National Holidays excluded.

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| DAIRY MARKET NEWS, AUG | UST 30 – SEPTEMBER 3, 2021 |
|------------------------|----------------------------|
|------------------------|----------------------------|

2021 U.S. MONTHLY PRICE AVERAGES (US \$/LB)

| 2021 U.S. MONTHLY PRICE AVERAGES (US<br>AREA and PRODUCT | \$/LB)<br>: JAN  | : FEB            | : MAR            | : APR            | : MAY            | : JUN            | : JUL            | : AUG            |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| DAIRY MARKET NEWS, CONTINUED <sup>2</sup>                | . JAN            | . ILD            | . IVIAN          | • AFN            | . IVIAT          |                  | . JUL            | . AUG            |
| DRY PRODUCTS   |                  |                  |                  |                  |                  |                  |                  |                  |
| NONFAT DRY MILK  |                  |                  |                  |                  |                  |                  |                  |                  |
| EASTERN AND CENTRAL - LOW/MEDIUM HEAT                    | 1.1674           | 1.1145           | 1.1680           | 1.2056           | 1.3163           | 1.2873           | 1.2513           | 1.2514           |
| MOSTLY   | 1.1674           | 1.1359           | 1.1568           | 1.2082           | 1.3200           | 1.3006           | 1.2465           | 1.2478           |
| EASTERN AND CENTRAL - HIGH HEAT                          | 1.2650           | 1.2326           | 1.3093           | 1.3277           | 1.4431           | 1.4295           | 1.3516           | 1.3805           |
| WESTERN - LOW/MEDIUM HEAT                                | 1.1701           | 1.1189           | 1.1564           | 1.2067           | 1.3197           | 1.2877           | 1.2506           | 1.2599           |
| MOSTLY   | 1.1632           | 1.1389           | 1.1572           | 1.2010           | 1.3206           | 1.2869           | 1.2395           | 1.2523           |
| WESTERN - HIGH HEAT                                      | 1.2891           | 1.2900           | 1.3262           | 1.3496           | 1.4894           | 1.4426           | 1.4047           | 1.3991           |
| DRY WHEY   |                  |                  |                  |                  |                  |                  |                  |                  |
| CENTRAL  | 0.4788           | 0.5167           | 0.5782           | 0.6200           | 0.6275           | 0.6047           | 0.5559           | 0.4995           |
| MOSTLY   | 0.4798           | 0.5128           | 0.5827           | 0.6209           | 0.6438           | 0.6144           | 0.5501           | 0.5015           |
| WESTERN  | 0.4871           | 0.5222           | 0.5714           | 0.6407           | 0.6431           | 0.6346           | 0.5858           | 0.5515           |
| MOSTLY   | 0.4816           | 0.5199           | 0.5755           | 0.6341           | 0.6447           | 0.6261           | 0.5879           | 0.5542           |
| NORTHEASTERN - EXTRA AND GRADE A                         | 0.4680           | 0.5160           | 0.5640           | 0.6228           | 0.6356           | 0.6193           | 0.5835           | 0.5544           |
| WHEY PROTEIN CONCENTRATE 34%                             |                  |                  |                  |                  |                  |                  |                  |                  |
| CENTRAL AND WESTERN                                      | 1.0046           | 1.0593           | 1.0905           | 1.1525           | 1.1750           | 1.1934           | 1.1918           | 1.1852           |
| MOSTLY   | 0.9693           | 1.0134           | 1.0487           | 1.0977           | 1.1328           | 1.1513           | 1.1551           | 1.1548           |
| ANIMAL FEED  |                  |                  |                  |                  |                  |                  |                  |                  |
| CENTRAL - MILK REPLACER                                  | 0.3784           | 0.3913           | 0.4752           | 0.5469           | 0.5613           | 0.5255           | 0.4719           | 0.4168           |
| DRY BUTTERMILK   |                  |                  |                  |                  |                  |                  |                  |                  |
| EASTERN AND CENTRAL                                      | 1.0697           | 1.0768           | 1.1113           | 1.1348           | 1.2056           | 1.2473           | 1.2503           | 1.2379           |
| WESTERN  | 1.0600           | 1.0874           | 1.0622           | 1.1145           | 1.2013           | 1.2234           | 1.2149           | 1.2213           |
| MOSTLY   | 1.0589           | 1.0787           | 1.0889           | 1.1195           | 1.1963           | 1.2236           | 1.2155           | 1.2167           |
| DRY WHOLE MILK   |                  |                  |                  |                  |                  |                  |                  |                  |
| NATIONAL   | 1.5724           | 1.6447           | 1.6883           | 1.7350           | 1.7797           | 1.8056           | 1.8136           | 1.8225           |
|  | 1.072            | 1.0              | 1.0000           | 21/000           | 217707           | 1.0000           | 10100            | 1.0110           |
|  | 0.4200           | 0 4212           | 0 4 4 2 5        | 0 4953           | 0.4662           | 0 4664           | 0.4692           | 0 4501           |
| CENTRAL AND WESTERN<br>MOSTLY                            | 0.4300<br>0.4089 | 0.4313<br>0.4145 | 0.4435<br>0.4309 | 0.4852<br>0.4495 | 0.4663<br>0.4500 | 0.4664<br>0.4518 | 0.4682<br>0.4584 | 0.4591<br>0.4534 |
|  | 0.4069           | 0.4143           | 0.4509           | 0.4455           | 0.4500           | 0.4318           | 0.4564           | 0.4554           |
|  |                  |                  |                  |                  |                  |                  |                  |                  |
| RENNET   | 3.5163           | 3.6486           | 3.6935           | 3.7227           | 3.7963           | 4.5402           | 4.8143           | 4.8341           |
| ACID   | 3.6449           | 3.8533           | 4.1902           | 4.2386           | 4.3350           | 4.6277           | 4.7014           | 4.7773           |

2 Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays and National Holidays excluded.

#### DAIRY MARKET NEWS, AUGUST 30 – SEPTEMBER 3, 2021

#### 2021 INTERNATIONAL MONTHLY PRICE AVERAGES (US \$/MT)

| AREA and PRODUCT                     | : JAN | : FEB | : MAR | : APR | : MAY | : JUN | : JUL | : AUG |
|--------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| DAIRY MARKET NEWS <sup>3</sup>       |       |       |       |       |       |       |       |       |
| BUTTER (82% BUTTERFAT)               |       |       |       |       |       |       |       |       |
| OCEANIA                              | 4720  | 5138  | 5679  | 5753  | 5088  | 4673  | 4507  | 4682  |
| WESTERN EUROPE                       | 4130  | 4381  | 4796  | 4875  | 5039  | 5073  | 4677  | 4692  |
| BUTTEROIL (99% BUTTERFAT)            |       |       |       |       |       |       |       |       |
| WESTERN EUROPE                       | 4861  | 4997  | 5301  | 5549  | 5739  | 5856  | 5845  | 5624  |
| CHEDDAR CHEESE (39% MAXIMUM MOISTURE | )     |       |       |       |       |       |       |       |
| OCEANIA                              | 4090  | 4269  | 4386  | 4428  | 4410  | 4354  | 4175  | 4160  |
| SKIM MILK POWDER (1.25% BUTTERFAT)   |       |       |       |       |       |       |       |       |
| OCEANIA                              | 3215  | 3238  | 3388  | 3418  | 3507  | 3464  | 3174  | 3063  |
| SOUTH AMERICA                        | 3217  | 3297  | 3311  | 3334  | 3336  | 3239  | 3037  | 2936  |
| WESTERN EUROPE                       | 2786  | 2888  | 2950  | 3058  | 3166  | 3163  | 2985  | 2960  |
| WHEY POWDER (NONHYGROSCOPIC)         |       |       |       |       |       |       |       |       |
| WESTERN EUROPE                       | 1052  | 1141  | 1213  | 1266  | 1320  | 1312  | 1218  | 1198  |
| WHOLE MILK POWDER (26% BUTTERFAT)    |       |       |       |       |       |       |       |       |
| OCEANIA                              | 3357  | 3653  | 4097  | 4086  | 4146  | 4053  | 3875  | 3644  |
| SOUTH AMERICA                        | 3414  | 3591  | 3770  | 3874  | 3900  | 3820  | 3605  | 3453  |
| WESTERN EUROPE                       | 3432  | 3572  | 3782  | 3882  | 3951  | 3926  | 3780  | 3745  |
|                                      |       |       |       |       |       |       |       |       |

3 Monthly averages are based on weekly prices and are time-weighted according to the number of workdays in the month - Saturdays, Sundays excluded.

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# July Agricultural Prices Highlights

The All Milk price received by farmers was \$17.90 in July, down \$2.70 from July 2020. Milk Cows price was \$1,380 in July, up \$70.00 from July 2020. Alfalfa hay price was \$201.00 in July, up \$29.00 from July 2020. Corn price was \$6.12 in July, up \$2.91 from July 2020. Soybean price was \$14.10 in July, up \$5.60 from July 2020. The milk-feed price ratio was 1.55 in July, down 1.17 from July 2020.

The index of prices received by farmers for dairy products during the month of July 2021 was down 2.4 to 89.1. Compared to July 2020, the index was down 13.4 points (13.1 percent). The index of prices paid by farmers for commodities and services, interest, taxes, and wage rates in July 2021 was up 0.9 to 116. Compared with July 2020, the index was up 7.6 points (7.0 percent).

|       | All-Milk | r price 1, 2 | Milk                  | cows <sup>3</sup> | Alfalfa h | ay, baled | Corn f                | or Grain    | Soyl            | beans  |
|-------|----------|--------------|-----------------------|-------------------|-----------|-----------|-----------------------|-------------|-----------------|--------|
| State | J        | ul           | Ji                    | ul                | J         | ul        | J                     | ul          | J               | ul     |
|       | 2020     | 2021         | 2020                  | 2021              | 2020      | 2021      | 2020                  | 2021        | 2020            | 2021   |
|       | (dollars | per cwt)     | (dollars <sub>l</sub> | per head)         | (dollars  | per ton)  | (dollars <sub>l</sub> | ver bushel) | (dollars per bi | ıshel) |
| AZ    | 16.30    | 17.60        | 1,450                 | 1,550             | 175.00    | 200.00    |                       |             |                 |        |
| CA    | 21.10    | 18.20        | 1,350                 | 1,350             | 185.00    | 205.00    |                       |             |                 |        |
| CO    | 17.00    | 18.10        | 1,250                 | 1,450             | 225.00    | 225.00    | 3.46                  | 6.55        |                 |        |
| GA    | 20.30    | 20.70        | 1,270                 | 1,250             |           |           |                       |             |                 |        |
| ID    | 21.60    | 17.30        | 1,350                 | 1,350             | 145.00    | 190.00    |                       |             |                 |        |
| IN    | 17.90    | 17.90        | 1,220                 | 1,310             |           |           | 3.51                  | 6.22        | 8.87            | 14.30  |
| IA    | 23.20    | 17.90        | 1,260                 | 1,310             | 112.00    | 169.00    | 3.14                  | 6.22        | 8.48            | 14.40  |
| MI    | 17.00    | 17.00        | 1,320                 | 1,450             | 180.00    | 185.00    | 3.45                  | 6.05        | 8.65            | 15.30  |
| MN    | 24.40    | 17.80        | 1,160                 | 1,310             | 122.00    | 199.00    | 3.04                  | 5.69        | 8.30            | 14.00  |
| NM    | 19.20    | 15.70        | 1,400                 | 1,550             | 215.00    | 240.00    |                       |             |                 |        |
| NY    | 18.50    | 18.10        | 1,230                 | 1,330             | 198.00    | 200.00    |                       |             |                 |        |
| OH    | 18.70    | 18.30        | 1,170                 | 1,340             | 195.00    | 195.00    | 3.47                  | 6.27        | 8.95            | 14.10  |
| PA    | 19.30    | 18.50        | 1,250                 | 1,300             | 221.00    | 225.00    | 3.69                  | 6.57        |                 |        |
| TX    | 21.60    | 17.40        | 1,350                 | 1,300             | 173.00    | 212.00    | 3.71                  | 6.46        |                 |        |
| WA    | 18.80    | 17.90        | 1,300                 | 1,350             | 195.00    | 210.00    |                       |             |                 |        |
| WI    | 22.30    | 17.70        | 1,350                 | 1,480             | 163.00    | 172.00    | 3.05                  | 6.04        | 8.36            | 14.40  |
| U.S.  | 20.60    | 17.90        | 1,310                 | 1,380             | 172.00    | 201.00    | 3.21                  | 6.12        | 8.50            | 14.10  |

<sup>1</sup>Prices are shown at reported butterfat test. <sup>2</sup>Before deductions for hauling. Includes quality, quantity, and other premiums. Excludes hauling subsidies.

<sup>3</sup> Animals sold for dairy herd replacement only. Quarterly United States milk cow prices are based on revised milk cow inventory.

(D) Withheld to avoid disclosing data for individual operations.

(S) Insufficient number of reports to establish an estimate.

|                    | Milk-feed: pounds of 16% mixed dairy fe | ed equal in value to 1 pound of whole milk 1 |          |
|--------------------|---|--|----------|
| State <sup>2</sup> | Jul 2020                                | Jun 2021                                     | Jul 2021 |
| IA                 | 2.85                                    | 1.73   | 1.62     |
| MI                 | 2.57                                    | 1.43   | 1.45     |
| MN                 | 2.67                                    | 1.74   | 1.57     |
| OH                 | 2.24                                    | 1.66   | 1.60     |
| WI                 | 2.60                                    | 1.73   | 1.64     |
| U.S.               | 2.72                                    | 1.60   | 1.55     |

<sup>1</sup> The price of commercial prepared dairy feed is based on current United States prices received for corn, soybeans, and alfalfa. The modeled feed uses 51 percent corn, 8 percent soybeans, and 41 percent alfalfa hay. <sup>2</sup> Available states that provided all necessary data to compute milk feed price ratios.

| General Price Measures, U.S., April 2021 with Comparisons                           |             |             |             |  |  |  |  |
|---|-------------|-------------|-------------|--|--|--|--|
| Item  | Jul<br>2020 | Jun<br>2021 | Jul<br>2021 |  |  |  |  |
| Index Numbers (1990-92=100):  |             |             |             |  |  |  |  |
| Prices received by farmers for dairy production                                     | 102.5       | 91.5        | 89.1        |  |  |  |  |
| Prices paid by farmers for commodities and services, interest taxes, and wage rates | 108.4       | 115.1       | 116.0       |  |  |  |  |

Source: U.S. Department of Agriculture. National Agricultural Statistics Service. Agricultural Statistics Board. Agricultural Prices, August 2021.

# **Final Class Prices by Order, August 2021**

# August 2021 Highlights

**Class Prices:** The following are the August 2021 class prices under the Federal milk order pricing system and changes from the previous month: Class II: \$16.51 (\$-0.32), Class III: \$15.95 (\$-0.54), and Class IV: \$15.92 (\$-0.08).

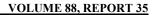
**Component Price Information:** Under the Federal milk order pricing system, the butterfat price for August 2021 is \$1.8508 per pound. Thus, the Class II butterfat price is \$1.8578 per pound. The protein and other solids prices for August 2021 are \$2.4582 and \$0.3735 per pound, respectively. These component prices set the Class III skim milk price at \$9.82 per cwt. The August 2021 Class IV skim milk price is \$9.78, which is derived from the nonfat solids price of \$1.0872 per pound.

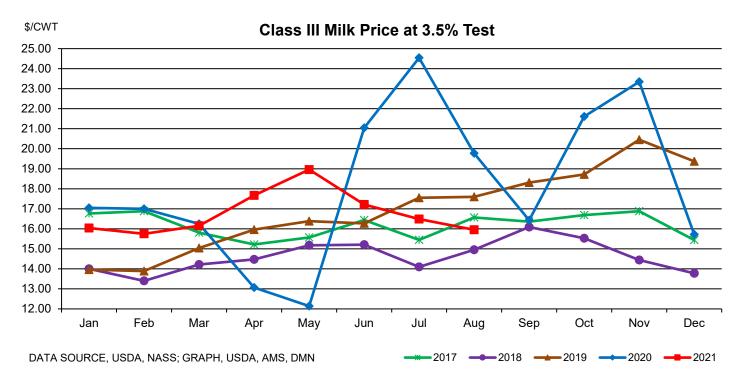
**Product Price Averages:** The product price averages for August 2021 are: butter \$1.6998, nonfat dry milk \$1.2660, cheese \$1.5680, and dry whey \$0.5617.

| Federal Milk O                                    | rder Minimu     | m Class Pric      | es for Milk o | f 3.5 Percent | t Butterfat | , 2     |  |  |  |
|---|-----------------|-------------------|---------------|---------------|-------------|---------|--|--|--|
|   |                 | Aug 2021          |               |               |             |         |  |  |  |
| Federal Milk Order<br>Marketing Area <sup>3</sup> | Order<br>Number | Class I           | Class II      | Class III     | Class IV    | Class I |  |  |  |
|   |                 | (dollars per cwt) |               |               |             |         |  |  |  |
| Northeast (Boston)                                | 001             | 20.15             | 16.51         | 15.95         | 15.92       | 19.84   |  |  |  |
| Appalachian (Charlotte)                           | 005             | 20.30             | 16.51         | 15.95         | 15.92       | 19.99   |  |  |  |
| Florida (Tampa)                                   | 006             | 22.30             | 16.51         | 15.95         | 15.92       | 21.99   |  |  |  |
| Southeast (Atlanta)                               | 007             | 20.70             | 16.51         | 15.95         | 15.92       | 20.39   |  |  |  |
| Upper Midwest (Chicago)                           | 030             | 18.70             | 16.51         | 15.95         | 15.92       | 18.39   |  |  |  |
| Central (Kansas City)                             | 032             | 18.90             | 16.51         | 15.95         | 15.92       | 18.59   |  |  |  |
| Mideast (Cleveland)                               | 033             | 18.90             | 16.51         | 15.95         | 15.92       | 18.59   |  |  |  |
| California (Los Angeles)                          | 051             | 19.00             | 16.51         | 15.95         | 15.92       | 18.69   |  |  |  |
| Pacific Northwest (Seattle)                       | 124             | 18.80             | 16.51         | 15.95         | 15.92       | 18.49   |  |  |  |
| Southwest (Dallas)                                | 126             | 19.90             | 16.51         | 15.95         | 15.92       | 19.59   |  |  |  |
| Arizona (Phoenix)                                 | 131             | 19.25             | 16.51         | 15.95         | 15.92       | 18.94   |  |  |  |
| All-Market Average                                |                 | 19.72             | 16.51         | 15.95         | 15.92       | 19.41   |  |  |  |

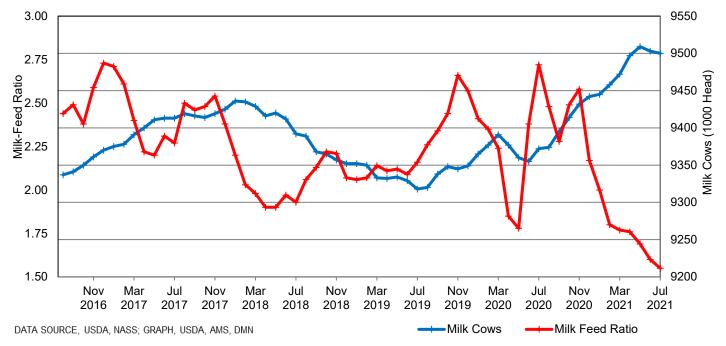
**Final Class Prices by Order for August 2021** 

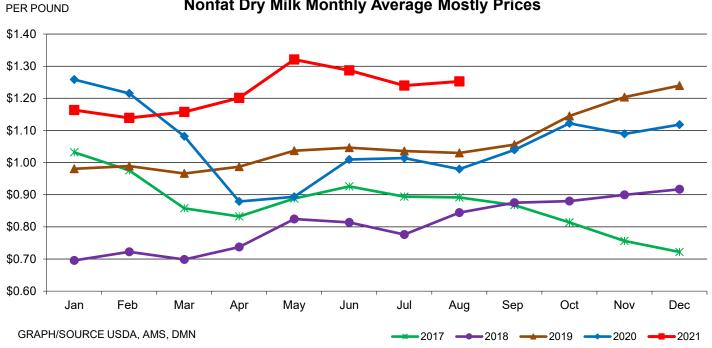
<sup>1</sup> To convert the Class I price per 100 pounds to the Class I price per gallon, divide by 11.63 - the approximate number of gallons in 100 pounds of milk. <sup>2</sup> The mandatory \$0.20 per cwt processor assessment under the Fluid Milk Promotion Order is not included in the Class I prices shown on this table. <sup>3</sup> Names in parentheses are the major city in the principal pricing point of the markets. Class I prices at other cities are: Northeast (Boston): New York City, minus \$0.10; Philadelphia, minus \$0.20; Baltimore, minus \$0.25, and Washington, DC, minus \$0.25; Appalachian (Charlotte): Knoxville, minus \$0.20; and Louisville, minus \$1.10; Florida (Tampa): Orlando, same; Miami, plus \$0.60; and Jacksonville, minus \$0.40; Southeast (Atlanta): New Orleans, same; Memphis, minus \$0.90; Nashville, minus \$0.90; and Springfield, MO, minus \$1.40; Upper Midwest (Chicago): Milwaukee, minus \$0.05; and Minneapolis, minus \$0.10; Central (Kansas City): Des Moines, minus \$0.20; Omaha, minus \$0.15; Oklahoma City, plus \$0.60; St. Louis, same; and Denver, plus \$0.55; Mideast (Cleveland): Indianapolis, same; Cincinnati, plus \$0.20; Pittsburgh, plus \$0.10; and Detroit, minus \$0.20; California (Los Angeles); San Francisco, minus \$0.30; Sacramento, minus \$0.40; Tulare, minus \$0.50. Pacific Northwest (Seattle): Portland, same; and Spokane, same; Southwest (Dallas): Houston, plus \$0.60; San Antonio, plus \$0.45; Albuquerque, minus \$0.65; and El Paso, minus \$0.75.

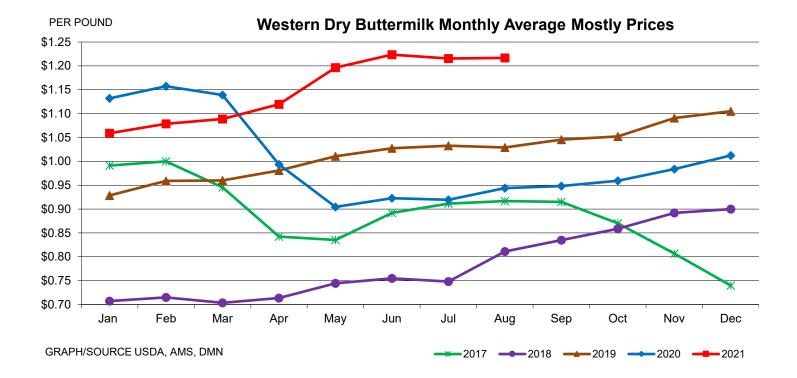




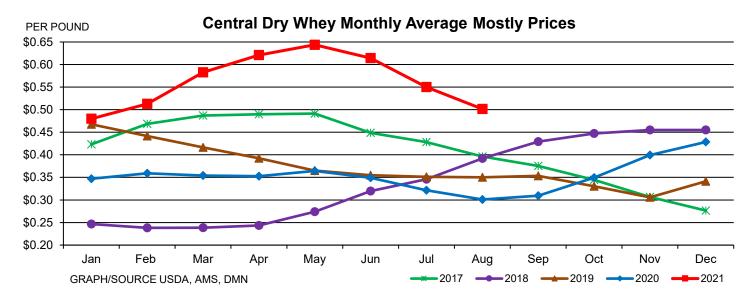
Milk-Feed Ratio VS U.S. Estimate Milk Cows

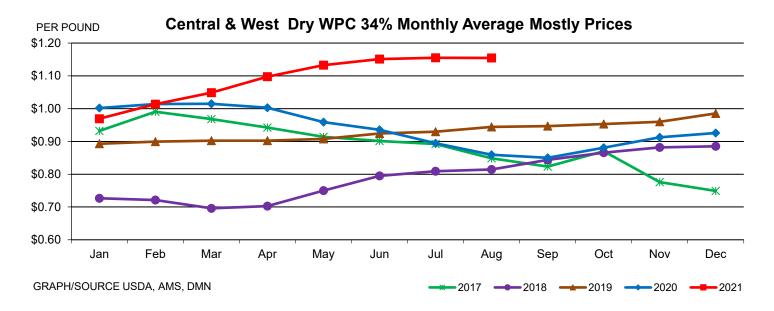


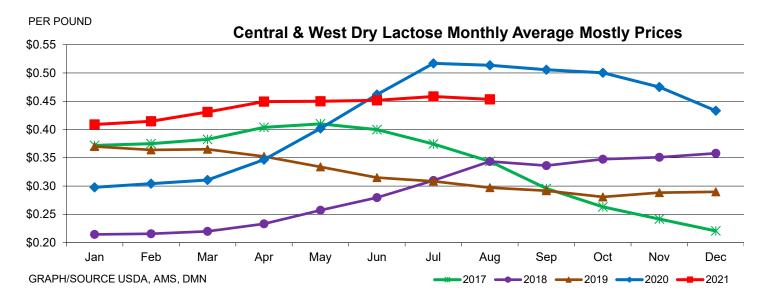




# Western Low/Medium Heat Nonfat Dry Milk Monthly Average Mostly Prices









# **Dairy Market News**

# **United States Department of Agriculture**

Agricultural Marketing Service

**Dairy Programs** 

Market Information Branch

Volume 88, Report 35

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August 30 – September 3, 2021

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